



THE UNIVERSITY *of* TEXAS SYSTEM
THIRTEEN INSTITUTIONS. UNLIMITED POSSIBILITIES.

Welcome to the 2023 UT Systemwide Goods and Services HUB Procurement Opportunity Webinar

Moderator: Hopeton Hay, Executive Director, UT System HUB Office

Agenda

WELCOME	
8:45 – 9:00 AM	Vendor Registration
9:00 – 9:05 AM	Welcome and Overview - UT System HUB Office (Moderator: Hopeton Hay)
9:05 – 9:20 AM	UT System Chancellor James B. Milliken Address
UT SYSTEM ADMINISTRATION	
9:20 AM – 9:55 AM	UT System Administration, UT Supply Chain Alliance
9:20 – 9:30 AM	UT System Administration Contracts & Procurement Presentation
9:30 – 9:40 AM	Supply Chain Alliance Presentation
9:40 – 9:55 AM	Panel Discussion/ Q&A - Contracts & Procurement, University Lands & Supply Chain Alliance
9:55 AM – 10:00 AM	BREAK
UT INSTITUTIONS SOUTH	
10:00 AM – 10:55 AM	UT Health - Houston, MDACC & UTMB
10:00 – 10:05 AM	Moderator - Intro to Institutions
10:05 – 10:15 AM	UT Health - Houston Presentation
10:15 – 10:25 AM	UT MD Anderson Presentation
10:25 – 10:35 AM	UT Medical Branch Presentation
10:35 – 10:55 AM	Panel Discussion/ Q&A - UT Health - Houston, MDACC & UTMB
10:55 AM - 11:00 AM	BREAK
UT INSTITUTIONS NORTH	
11:00 AM – 12:15 PM	UT Tyler/Health, SWMC, UT Arlington & UT Dallas
11:00 – 11:05 AM	Moderator - Intro to Institutions
11:05 – 11:15 AM	UT Tyler Presentation
11:15 – 11:25 AM	UT Health - Tyler Presentation
11:25 – 11:35 AM	UT Southwestern Medical Center Presentation
11:35 – 11:45 AM	UT Arlington Presentation
11:45 – 11:55 AM	UT Dallas Presentation
11:55 AM – 12:15 PM	Panel Discussion/ Q&A - UT Tyler/Health, SWMC, UT Arlington & UT Dallas
12:15 PM - 1:30 PM	LUNCH BREAK
UT INSTITUTIONS WEST & THE VALLEY	
1:30 PM – 2:25 PM	UTRGV, UTPB & UTEP
1:30 – 1:35 PM	Moderator - Intro to Institutions
1:35 – 1:45 PM	UT Rio Grande Valley Presentation
1:45 – 1:55 PM	UT Permian Basin Presentation
1:55 – 2:05 PM	UT El Paso Presentation
2:05 – 2:25 PM	Panel Discussion/ Q&A - UTRGV, UTPB & UTEP
2:25 AM – 2:30 PM	BREAK
UT INSTITUTIONS CENTRAL	
2:30 PM – 3:25 PM	UT Health - San Antonio, UTSA & UT Austin
2:30 – 2:35 PM	Moderator - Intro to Institutions
2:35 – 2:45 PM	UT Health - San Antonio Presentation
2:45 – 2:55 PM	UT San Antonio Presentation
2:55 – 3:05 PM	UT Austin Presentation
3:05 – 3:25 PM	Panel Discussion/ Q&A - UT Health-San Antonio, UTSA & UT Austin
3:25 PM – 3:30 PM	CLOSING REMARKS



UT System Chancellor

James B. Milliken

UT System Commitment to the HUB Program



THE UNIVERSITY OF TEXAS SYSTEM ADMINISTRATION

Office of Contracts and Procurement

THE UNIVERSITY OF TEXAS SYSTEM ADMINISTRATION



Things you should know:

- The University of Texas System Administration (UT System) is different than the other UT Institutions. For example, University of Texas at Austin is an institution of higher education; UT System is an administrative entity.
- While UT System is the administrative body for all University of Texas institutions, each educational or health institution has their own Contracts and Procurement Department.
- All University of Texas institutions have the same purchasing guidelines as mandated by the State of Texas and the Board of Regents of the University of Texas System. (ex. bid requirements, HUB requirements, etc.)

BY REGISTERING WITH THE STATE OF TEXAS THROUGH THE COMPTROLLER'S WEBSITE:

The screenshot shows the website <https://comptroller.texas.gov/purchasing/vendor/registration/>. The page features the 'Purchasing' logo and the main heading 'HOW TO REGISTER AS A TEXAS VENDOR'. Below the heading, it asks if the user is ready to tap into Texas-sized business opportunities and lists two questions: 'Are you in good standing with the state?' and 'If applicable, is your franchise tax account status "ACTIVE"?'. A 'Log In to eSystems' button is visible on the right. Under 'Related Links', there is a link for 'How to Register for CMBL or HUB'. A 'Translation' section with a 'Select Language' dropdown is also present.

<https://comptroller.texas.gov/purchasing/vendor/registration/>

YOUR COMPANY BECOMES VISIBLE TO ALL STATE AGENCIES VIA THE CMBL:

The screenshot shows the website <https://comptroller.texas.gov/purchasing/vendor/cmb/>. The page features the 'Purchasing' logo and the main heading 'CENTRALIZED MASTER BIDDERS LIST (CMBL)'. The text explains that manufacturers, suppliers, and other vendors should register for the CMBL to receive bidding opportunities. It also states that the CMBL is a master database used by the state of Texas purchasing entities to develop a mailing list for vendors. The annual registration fee is \$70. A 'CMBL Application' button is visible on the right. Under 'Related Links', there are links for 'Highway Districts', 'Search for CMBL/HUB vendors', and 'About CMBL'. A 'Translation' section with a 'Select Language' dropdown is also present.

<https://mycpa.cpa.state.tx.us/tpasscmbsearch/>

UT SYSTEM FORMAL OPPORTUNITIES ARE POSTED ON **ESBD AND BONFIRE**

Bonfire Strategic Sourcing Software is the solution UT System uses to post all UT System formal solicitations, including RFQs, ITBs and RFPs.

All current UT System opportunities are found here:

<https://utsystem.bonfirehub.com/portal/?tab=openOpportunities>

Status	Ref. #	Project	Close Date	Days Left	Action
OPEN	720-2305	Professional Tax Preparation and Advisory Services	May 1st 2023, 2:30 PM CDT	21	View Opportunity
OPEN	720-2317	Property Insurance Broker and Risk Management Services	May 17th 2023, 5:00 PM CDT	37	View Opportunity

Future Formal Solicitations:

- Tower Crane Inspection Services
- Tax Consulting Services
- UTSB Garage cleaning and Power Washing
- Executive Coaching Services
- Statewide Appraisal Services

STATEWIDE OPPORTUNITIES RESIDE ON THE **ELECTRONIC STATE BUSINESS DAILY (ESBD)**

The screenshot shows a web browser window with the URL www.txsmartbuy.com/esbd. The page header includes the Texas Comptroller of Public Accounts logo and name, Glenn Hegar, and a 'Sign In' button. A navigation bar contains 'Bid Postings', 'Contracts', 'SPD Applications', and 'Help'. The main content area is titled 'Electronic State Business Daily Search' and includes instructions: 'View any solicitation by selecting or entering a field below. Sign in is NOT required. For instructions on submitting bid responses, please review the posting entity's solicitation and attached bid documents.' Below the instructions are two tabs: 'Solicitations' (selected) and 'Awards No Solicitation'. The search form contains several fields: 'Agency/Texas SmartBuy Member Name' (dropdown), 'Agency/Texas SmartBuy Member Number' (text), 'Date Range' (dropdown), 'Status' (dropdown with 'Posted' selected), 'NIGP Class/Item' (text), 'Start Date' (text with 'mm/dd/yyyy' placeholder), 'Keyword Search' (text), 'Solicitation ID' (text), and 'End Date' (text with 'mm/dd/yyyy' placeholder).

<http://www.txsmartbuy.com/esbd>

Find out more

**To find out more about doing business with UT System Administration,
please contact:**

***UT System Administration
Office of Contracts and Procurement
(512)579-5143***

<https://www.utsystem.edu/offices/contracts-and-procurement>

***UT System Administration
Office of HUB Programs
(512)499-4530***

<https://www.utsystem.edu/offices/historically-underutilized-business/hub-program>





UT System Administration

Office of **University Lands**

UNIVERSITY LANDS

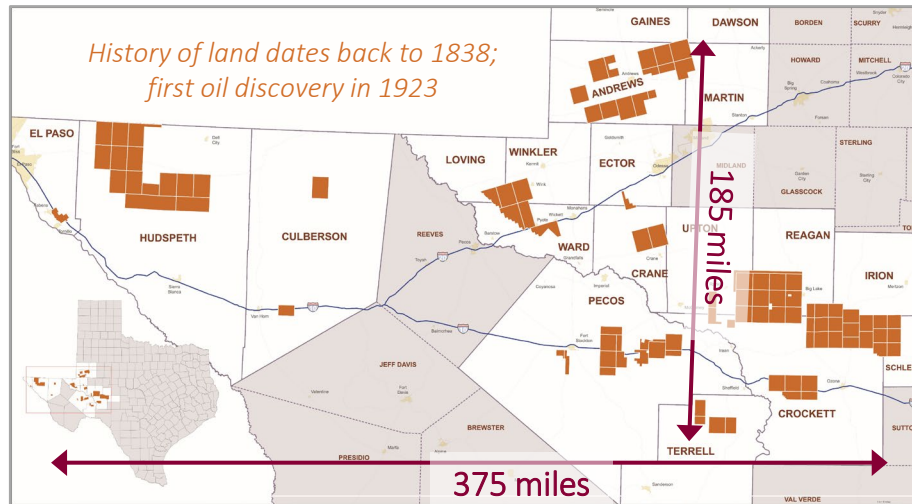
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2023 UT Systemwide
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Tuesday April 18th, 2023



About University Lands & The PUF Lands

University Lands (UL) manages the surface and mineral interests of 2.1 million acres of land across nineteen counties in West Texas for the benefit of the Permanent University Fund (PUF) and the Available University Fund (AUF).



SURFACE ACTIVITY

- Pipelines and
- wind and solar
- Commercial

20,000
Wells drilled to-date

2 Billion
BOE
Net Reserves

9,000
Wells currently producing

250,000
BOE
Gross Daily Production

250+
Operators

60%
Oil Production

>25,000
Identified locations

20%
Avg. Mineral Royalty

4,000
Leases

Primary revenue driver is mineral royalty revenue.

UNIVERSITY LANDS

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Goods & Services used by **University Lands**

- **Utilities**
- **Cleaning services**
- **Building maintenance services**
 - **Groundkeeper**
 - **Security System**
 - **Building Repairs**
- **Network software and hardware**
- **Computer software and hardware**
- **Office furniture**
- **Office & Breakroom supplies**
- **Professional Memberships & Licenses**
- **Employee training & continuing education**
- **Aerial survey services**
- **Oil & Gas services**
 - **Accounting software**
 - **O&G pricing indices**
 - **O&G reserves estimation**
 - **Legal services**
 - **Royalty Audit Service**
- **Safety equipment**
- **Vehicles and maintenance**
- **PUF Lands maintenance and repair services**

UNIVERSITY LANDS

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For further UT System Admin Questions:

- *Please Contact:*

Kyle Hayes

HUB Coordinator

khayes@utsystem.edu

(512) 322-3745

Louisa Ball

Sr. Purchasing Agent, University Lands

HUB Associate

lbball@utsystem.edu

(432) 686-4724

UNIVERSITY LANDS

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SUPPLY CHAIN ALLIANCE

THE UNIVERSITY of TEXAS SYSTEM

Creating Value Through Collaboration





Our Commitment to Value

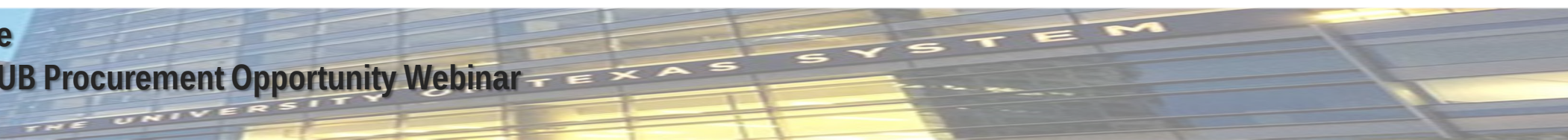
An internal UT System cooperative modeled after a Group Purchasing Organization (GPO)**

- **Members and Affiliates:** comprised of healthcare and higher education institutions across the State of Texas
- **Governance:** overseen by the fourteen UT System institutions
- **Operational Group:** the day-to-day operations of the Alliance are managed by the Strategic Services Group (SSG)
- **Focus:** to improve customer satisfaction, reduce cost, and create value through collaborative efforts and the adoption of best practices
- **Value:** a commitment to our suppliers and the suppliers' commitment to our customers

Definition:

****Group Purchasing Organization (GPO)** - an entity that is created to leverage the collective buying power of its members in order to obtain cost reductions and improved service levels from suppliers.

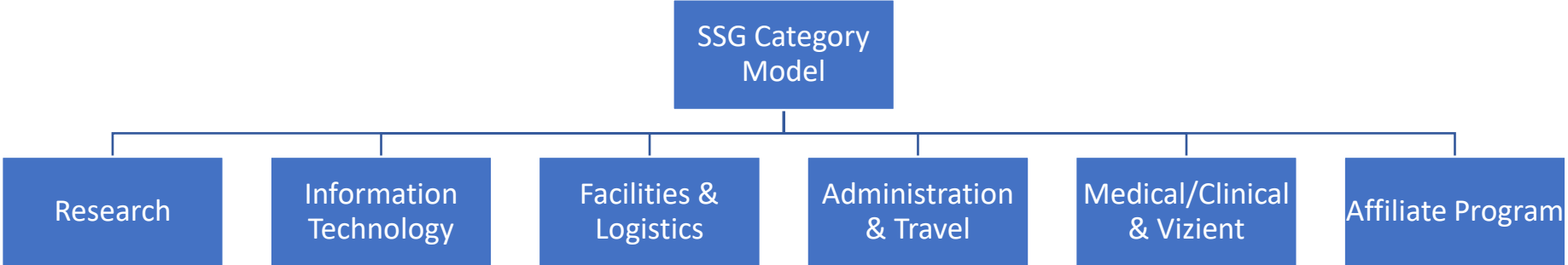
The Alliance leverages the collective size and strength of UT System institutions in order to facilitate group purchases that yield better pricing and service levels than any institution could achieve on its own.



*The Alliance also leverages our relationships with our Affiliate institutions;
other healthcare and academic organizations across Texas.*



Category Management



Category Management Update



Analytics

Reduce Cost
Streamline Supply Chains with competitive RFPs

Creaf Value
Contribute to Procurement Efficiency & Shared Best Practices



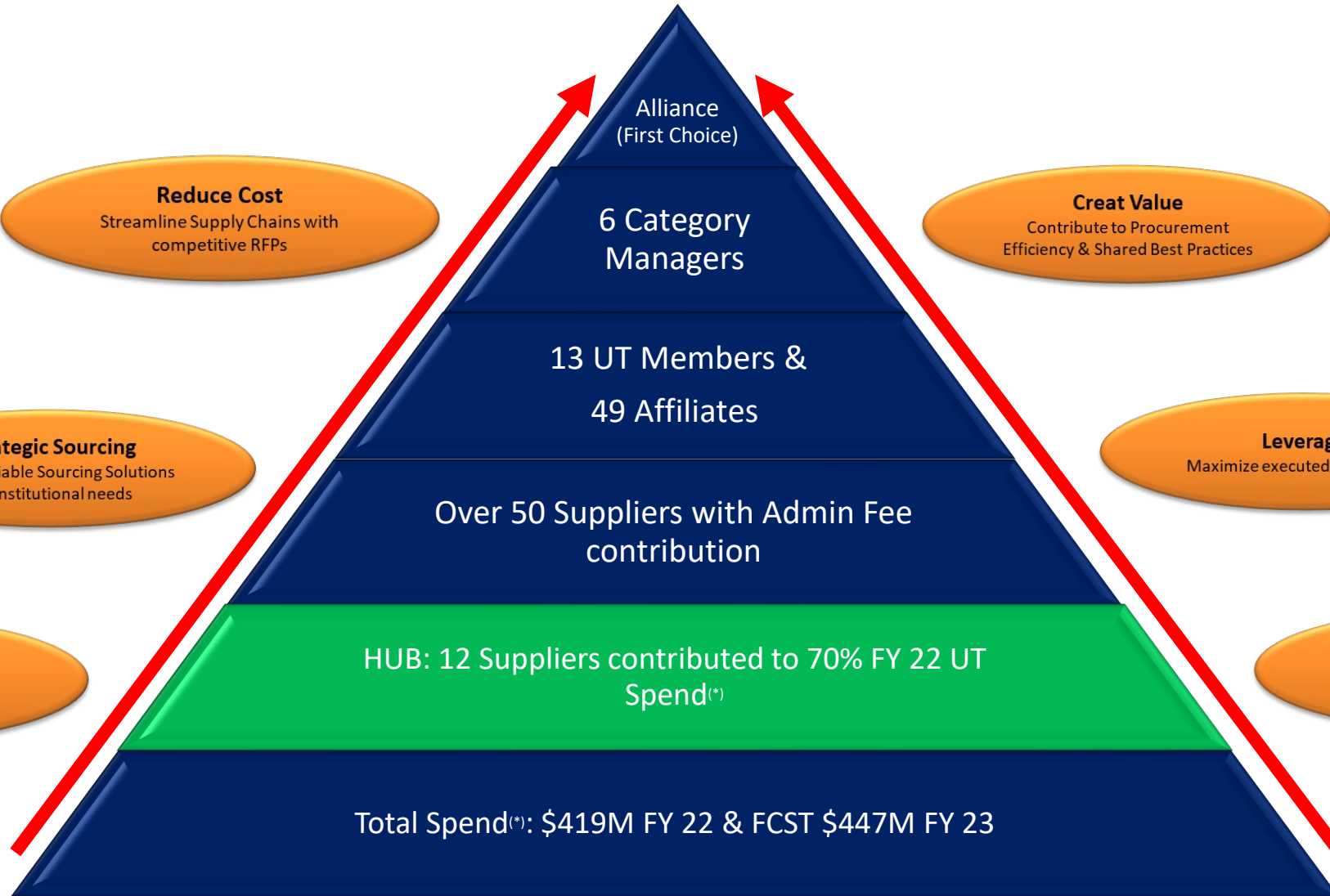
Collaboration

Strategic Sourcing
Execute Viable Sourcing Solutions for Institutional needs

Leverage
Maximize executed agreements

Supplier Relationship Management
Maximize Preferred Suppliers & Monitor Performance

Communication Cadence
Monthly Team meetings & Quarterly Metrics/Supplier KPI reports





Upcoming Opportunities

Request for Proposals (RFPs) – Scheduled to Publish in the next 6 months

- | | |
|---------------------------------------------------|----------------|
| ❖ Maintenance Repair & Operations Supplies | Sept-Nov 2023 |
| ❖ Contingent Workforce - Managed Service Provider | June/July 2023 |
| ❖ PCs, Data Server Hardware & Related Services | June/July 2023 |

Opportunities under review for RFPs

- ❖ General IT opportunities
- ❖ Office Supplies
- ❖ Billing/Collections
- ❖ Freight Management



UT System Supply Chain Alliance Contact List

Name	Title	Area of Responsibility	Phone	Email
Steve Moreno	Executive Director		(832) 750-1188	msmoreno@mdanderson.org
Christine Bradford	Associate Director		(713) 745-8348	cmbradford1@mdanderson.org
Carletha Hughes	Contract Manager	Research	(832) 750-5816	cdhughes@mdanderson.org
Renee Carpenter	Contract Manager	Facilities / Logistics	(713) 794-3689	rscarpenter@mdanderson.org
Kimberly Savage	Contract Manager	Medical/Clinical & Vizient GPO Management	(713) 792-2201	kdsavage@mdanderson.org
LaChandra Wilson	Contract Manager	Administrative & Travel	(713) 745-1731	lwilson8@mdanderson.org
Soraya Rashidian	Contract Manager	Information Technology	(713) 745-1545	srrashidian@mdanderson.org
Lucretia Allen	Sr. Procurement Coordinator	Administrative Support	(832) 750-5823	lwallen@mdanderson.org
Cynthia Booker	HUB Coordinator	HUB Program	(512) 322-3779	cbooker@utsystem.edu



Panel Discussion/ Q&A Session

UT System Administration:

Ben Kalenak

UT System Administration

Louisa Ball

UT Lands

Christine Bradford

UT System Supply Chain Alliance

M. Steve Moreno

UT System Supply Chain Alliance



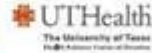
Break

Coming up:

**UT Health - Houston
UT MD Anderson
UT Medical Branch**



Four Cornerstones of Success

 UTHealth | Supply Chain Management
The University of Texas
Public Health Practice of Excellence

How to do Business with

UTHealth[®] Houston

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CUSTOMER SERVICE

COMPLIANCE

THE
SWEET
SPOT

COLLABORATION

CONSISTENCY

UTHealth Houston
Supply Chain Management



FAST FACTS

ABOUT UTHealth HOUSTON

SIX SCHOOLS | ONE MISSION

President – UTHealth Houston

Giuseppe N. Colasurdo, MD

Alkek-Williams Distinguished Chair



CIZIK SCHOOL OF NURSING AT UTHealth HOUSTON



MD ANDERSON CANCER CENTER UTHealth GRADUATE SCHOOL OF BIOMEDICAL SCIENCES



MCGOVERN MEDICAL SCHOOL AT UTHealth HOUSTON



UTHealth HOUSTON SCHOOL OF BIOMEDICAL INFORMATICS



UTHealth SCHOOL OF PUBLIC HEALTH



UTHealth HOUSTON SCHOOL OF DENTISTRY

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THE SWEET SPOT

FAST FACTS
ABOUT UTHealth HOUSTON

SIX SCHOOLS | ONE MISSION

UTHealth HOUSTON AT A GLANCE

2,133

Full-time and part-time faculty

6,786

Total staff

5,758

Total students

50,000+

Alumni making a difference around the globe

EDUCATION

Our faculty educate and train the next generation of health care providers and researchers to provide outstanding patient care and improve community health in Houston and beyond.

7

Dual-degree programs

2

Different professional degrees

4

Graduate degrees in research

8

Graduate degrees in practice

2

Bachelor degrees

7

Academic certificate programs

UT★Physicians

UT Physicians, a 501(c)(3) tax-exempt organization, is the clinical practice of McGovern Medical School at UTHealth Houston. Through more than 80 specialties that include neurosciences, orthopedics, heart and vascular health, and women's and children's health, our faculty offer urgent, highly specialized, or complex care to individuals and families in Houston and across Harris County and surrounding areas. Our experts also provide high-quality, wellness-oriented primary care for routine illnesses and maintenance of good health.

Revenue from UT Physicians provides UTHealth Houston with additional resources to support our faculty and further enhance the education of the health care professionals of tomorrow.

1.8 million

Patient visits to clinics

100+

Locations

2,000+

Providers in 80+ specialties and subspecialties

PATIENT CARE



UTHealth Houston is here for our community, and has provided more than \$29.6 million in unreimbursed charity care. Our faculty, residents, fellows, and students provide inpatient care at our primary teaching hospitals which include:

- PRIMARY TEACHING AND AFFILIATED HOSPITALS**
- CHILDREN'S MEMORIAL HERMANN HOSPITAL
 - HARRIS HEALTH LYNDON B. JOHNSON HOSPITAL
 - JOHN S. DUNN BEHAVIORAL SCIENCES CENTER AT UTHealth HOUSTON
 - MEMORIAL HERMANN-TEXAS MEDICAL CENTER
 - THE UNIVERSITY OF TEXAS MD ANDERSON CANCER CENTER
 - TIRR MEMORIAL HERMANN
 - UTHealth HOUSTON HARRIS COUNTY PSYCHIATRIC CENTER (HCPC)



7,713

UTHealth Houston HCPC Admissions



\$29.6M

Unreimbursed charity care

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PURCHASING THRESHOLDS

Estimated Spend	Procurement Activity
<\$15,000	No competitive procurement required.
\$15,000 to \$50,000	Informal quotes via email from three or more potential vendors are required (End users may secure these quotes directly). Two (2) HUB quotes (if available) are required. Also, GPO, State Contract, Local Contract or Exclusive Acquisition Justification (EAJ) may be used.
>\$50,000	Formal RFP/ITB procurement directly or via another state agency or a GPO. The Institution's purchasing office, not departmental staff, must take lead responsibility for conducting or overseeing the procurement, unless the procurement is led by the UT System Supply Chain Alliance. Local Contract or Exclusive Acquisition Justification (EAJ) may be used.

NOTE: A large purchase may not be divided into small lot purchases to meet the contract value thresholds prescribed by this Section.





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CONTRACTING REQUIREMENTS

Contract Provisions:

- ❖ Administrative
- ❖ Financial
- ❖ Risk Allocation
- ❖ Scope of Work
- ❖ Contract term, termination and dispute resolution
- ❖ Work product and intellectual property ownership and rights





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HOW TO SUBMIT A FORMAL BID

How does UTHealth post a bid?

- ❖ UTHealth is required to post all formal solicitations on the Procurement Services web site, <https://www.uth.edu/buy/bid-list.htm>.
- ❖ Sourcing Events are conducted via an electronic bid process. Coupa eSourcing is used to facilitate the entire Sourcing process from bid creation to evaluation and award.
- ❖ The posting within Coupa includes the bid document, scope of work, drawings, specs, sample agreement, HUB plan, etc.
- ❖ An email notification is also sent to potential proposers advising of the bid opportunity.
- ❖ All communication goes through the Buyer (or through HUB Manager for HUB questions).



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CURRENT AND UPCOMING BID OPPORTUNITIES

Project Name	Description	Anticipated Bid Date	ITB/RFP
UT Housing Laundry Machines	UTHealth is looking to bid out services for laundry and auxiliary equipment in which contractor shall provide commercial grade equipment, maintenance and repair technicians, and the means to remove the equipment at the end of the contract.	April 2023	RFP
Student Housing Programming & Architect	Select an architect firm to provide UTHealth with design and programming services.	April 2023	RFQ
IT Cabling	Data cabling needed for all new clinics and UTH buildings or changes to the interior of buildings.	April 2023	RFP
BBS MRI Room Design	Room construction to receive and house MRI equipment.	Summer 2023	RFP
School of Public Health Building	Meet CM at Risk, and prime contractor for various HUB opportunities.	April 27, 2023	Meet and Greet

Visit the Procurement Services Website for current bid opportunities:

<https://www.uth.edu/buy/bid-list.htm>

Suppliers can also register in the Coupa Supplier Portal to access an active bid:

https://supplier.coupa.com/quotes/public_events?customer=uth_tmc

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Public Address Phone of Houston

UT-HEALTH HOUSTON SUPPLY CHAIN MANAGEMENT CONTACT INFORMATION

Eric Williams – Assistant Vice President

Eric.Williams@uth.tmc.edu

Shirlanda Fairley – Director, Procurement Services

Shirlanda.Fairley@uth.tmc.edu

Toya Owens-Shepard – Assistant Director, Procurement

Toya.O.OwensShepard@uth.tmc.edu

Martha Amaya – Assistant Director, Procurement

Martha.G.Amaya@uth.tmc.edu

Maira Artola – HUB Manager

Maira.Y.Artolamaldonado@uth.tmc.edu

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UTHealth Houston
Supply Chain Management

Thank You!



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THE UNIVERSITY OF TEXAS

MD Anderson ~~Cancer~~ Center





Cyita K. Johnson-Scott, Associate Director
Sourcing & Contract Management
cjscott@mdanderson.org

THE UNIVERSITY OF TEXAS
MD Anderson
Cancer Center
Making Cancer History®

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Our mission

Eliminate cancer in Texas, the nation and the world through outstanding programs that integrate patient care, research and prevention, and through education for undergraduate and graduate students, trainees, professionals, employees and the public.



MD ANDERSON CANCER CENTER

Our vision

We shall be the **premier cancer center in the world**, based on the excellence of our people, our research-driven patient care and our science.

We are Making Cancer History[®].



MD ANDERSON CANCER CENTER

3

Proud to be
#1 in the nation
for cancer care.

THE UNIVERSITY OF TEXAS
MD Anderson
Cancer Center

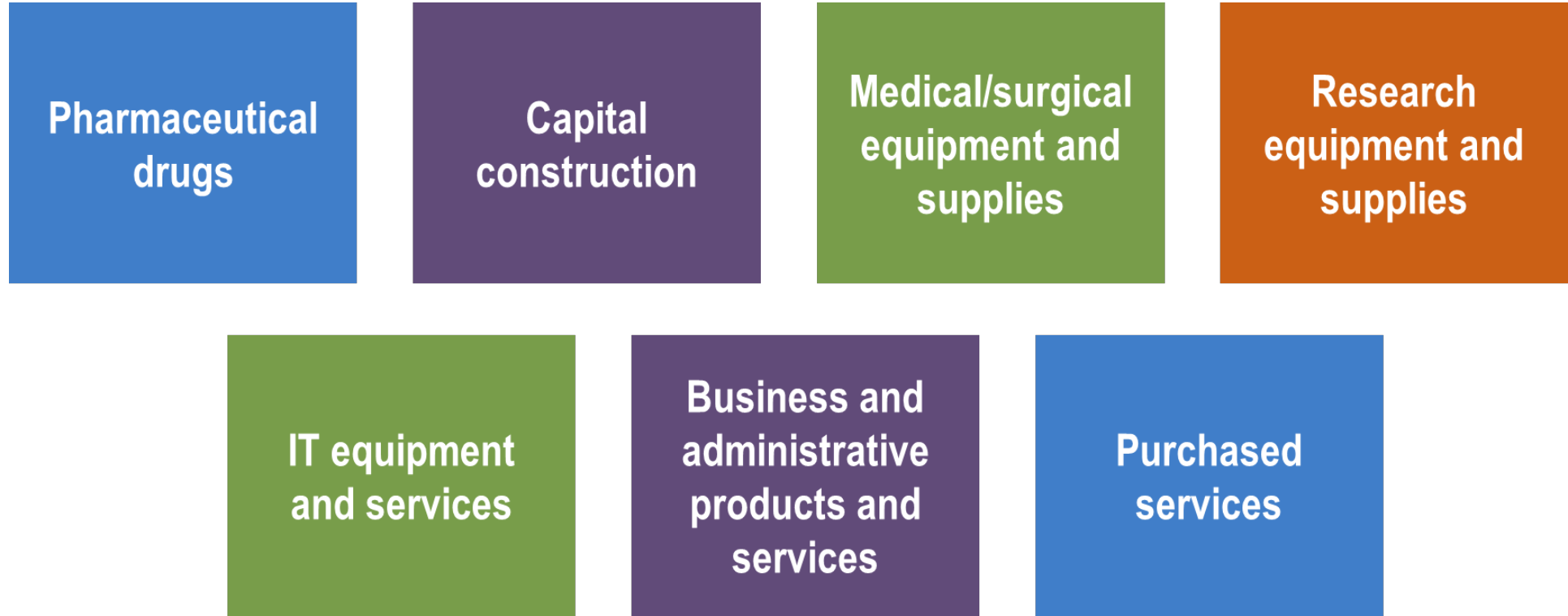
Making Cancer History®



MD ANDERSON CANCER CENTER

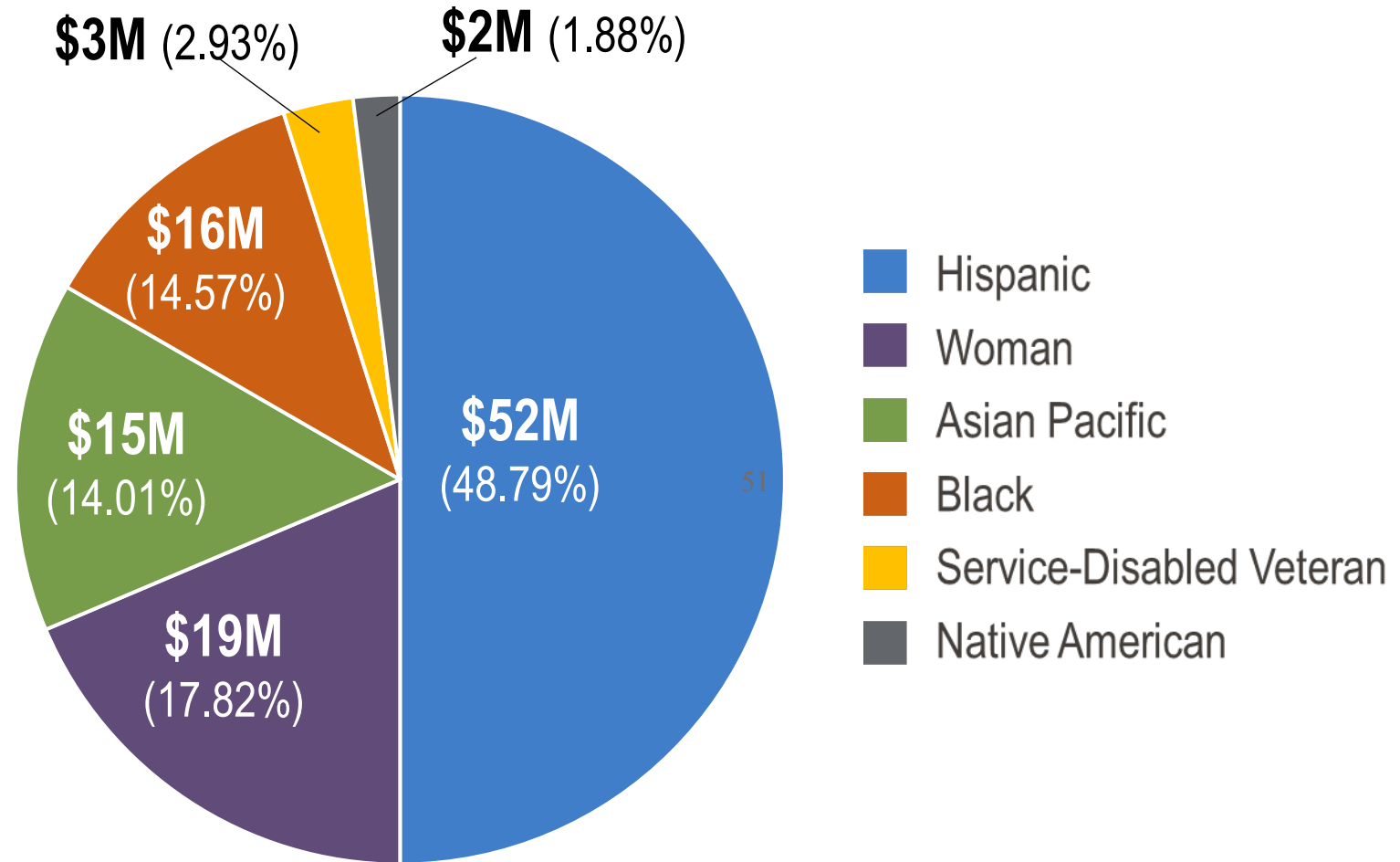
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Top procurement categories





MD Anderson HUB statistics



Get registered

By registering, the supplier communicates their core products and capabilities.

FYI

Informal Bids (< \$50,000)

Buyers search the supplier portal

Formal Bids (> \$50,000)

Suppliers are matched by commodity/ service for sourcing events

MD Anderson's online process

- Register at **MDAnderson.org/suppliers**
- E-mail address required for contact purposes and serves as unique login ID
- Important to identify **all** commodities/services offered

Supplier selection is based on “best value”

Section 2155.074: Each state agency shall purchase goods and services that provide the best value for the state. The purchase price and whether the goods or services meet specifications are the most important considerations.

Other considerations may include

- reputation
- institution’s needs
- compliance with laws and rules relating to historically underutilized businesses
- total long-term cost
- quality
- past relationship
- other relevant factors



MDAnderson.org/bids

Current Bids

https://www4.mdanderson.org/procurement/bids/

MyChart REQUEST AN APPOINTMENT DONATE TODAY

THE UNIVERSITY OF TEXAS
MD Anderson
Cancer Center

LOCATIONS | CAREERS | CONTACT US | OUR DOCTORS | LANGUAGES Search

PATIENTS & FAMILY PREVENTION & SCREENING DONORS & VOLUNTEERS FOR PHYSICIANS RESEARCH EDUCATION & TRAINING

Current Bids

List of Current Bids/Proposals

Read our letter regarding MD Anderson's official agreement authorization policy (PDF File Format)

Online Bids/Proposals

To view opportunities available through our online eSourcing events, please visit our public bids page.

[View Online Public Bids](#)

Offline Bids/Proposals

The following is a list of MD Anderson's current Offline Bids/Proposals.

There are no current bids / proposals available.



Clear Search

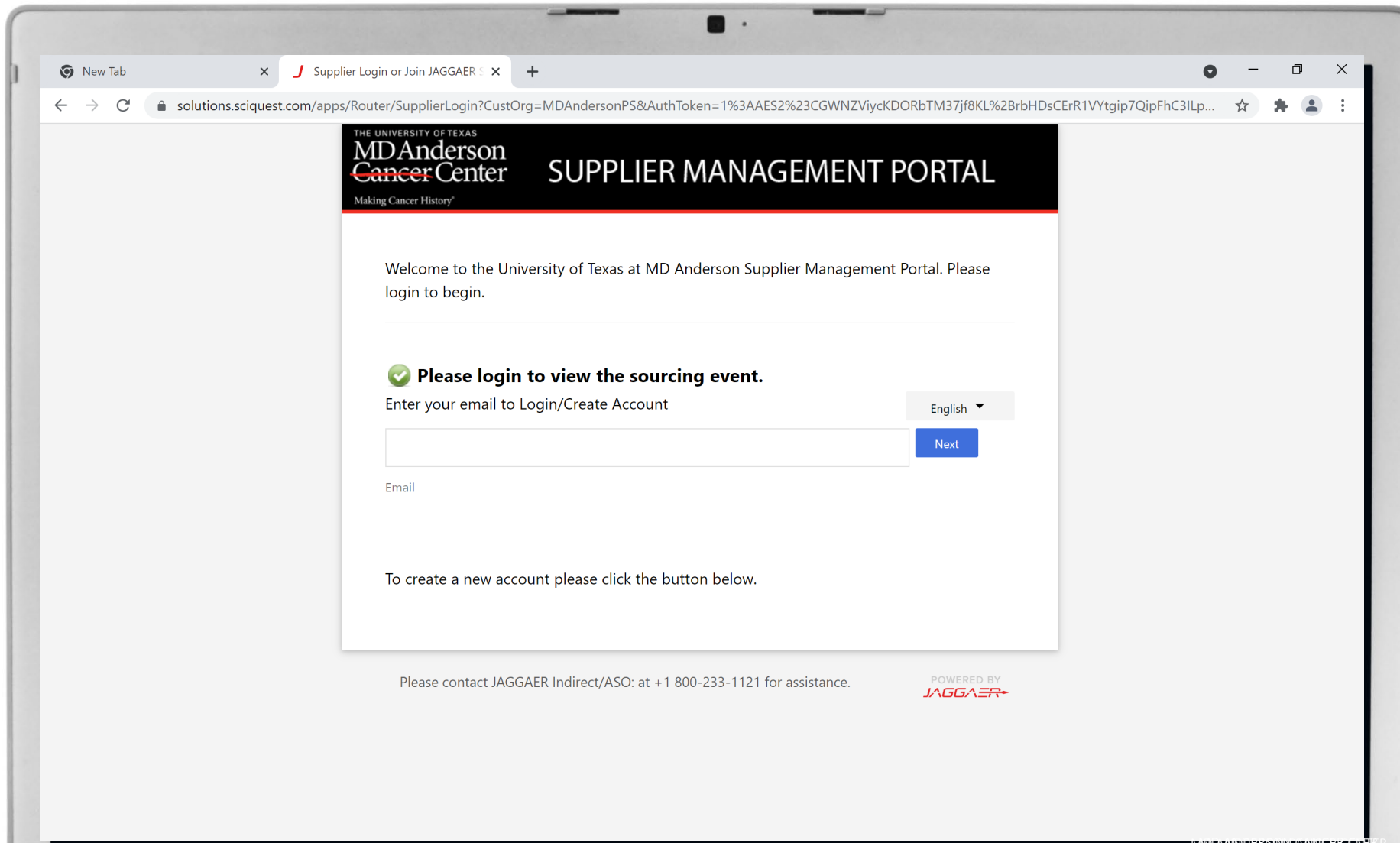
Sort by Close date descending

Status	Details	
Open	Clark and Lutheran Renewal Projects Construction Manager-at-Risk for the Clark Clinics Facility Renewal (FPDC-222257) and Lutheran Pavilion Renewal Facility (FPDC-222258) Open 10/18/2022 5:30 PM CDT Type RFP-CMR Close 11/15/2022 5:00 PM CST Number Clark and Lutheran Facility Renewals - NFM	Respond Now
Open	Artwork Provider Services Provide inventory management of MD Anderson owned artwork as well as providing installation and maintenance of clinical, admin and research areas and capital projects for new MD Anderson facilities. Open 10/13/2022 5:00 PM CDT Type RFP Close 11/10/2022 4:00 PM CST Number FAC-01253-RFP Contact Eric Lee ELee@mdanderson.org Details View as PDF	Respond Now
Open	MD Anderson - Northeast Design-Build Services for free-standing comprehensive cancer care facility, 132,000 GSF. Open 10/13/2022 4:00 PM CDT Type RFP-DB Close 11/8/2022 4:00 PM CST Number MD Anderson Northeast/ME	Respond Now
Open	Legal Services Document, Email, File, and Matter Management System UT MD Anderson Cancer Center (MD Anderson) is seeking to procure a legal services document, email and file management system specifically designed to meet the needs of legal professionals. Open 10/5/2022 10:30 AM CDT Type RFP Close 11/3/2022 7:00 PM CDT Number AIS-ADM-01248-RFP	Respond Now



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Group and cooperative purchasing organizations

UT System accredited group purchasing organizations

UT System Supply Chain Alliance: The UT System's in-house group purchasing organization (GPO), the alliance executes and manages valuable, multi-institutional master supply agreements. The Alliance leverages the collective size and strength of UT System institutions in order to facilitate group purchases with better pricing and services levels than any institution could achieve on its own.

Accredited GPOs:

Vizient, Inc.

**Texas Department of
Information Resources (DIR)**



✓ Review MD Anderson website frequently for bid opportunities

✓ Respond to posted bid opportunities

✓ Attend pre-submittal conferences

✓ Maintain your company website with current contact information and business description

✓ Maintain current certifications

✓ Network, network and continue to network

✓ Request a complimentary draft review of the HUB plan.

How to do business with MD Anderson

MD Anderson supports competitive procurement activities and bid processes that foster equal opportunity for qualified companies to provide products and services that meet our requirements.

- Invitation to register with MD Anderson: **MDAnderson.org/Suppliers**
- For list of bid opportunities: **MDAnderson.org/Bids**
- Certifications we accept:
 - State of Texas HUB
 - SBA Federal Small Business Certifications
- State of Texas certification application: **Comptroller.Texas.gov/Purchasing/Vendor/Hub/**
- To obtain Federal certification, go to: **SBA.gov/Contracting**

*For more information on our program, location and hours of business,
visit **MDAnderson.org/HUB***





Gabriela Zambrano, M.B.A.
Associate Director
MGZambrano@MDAnderson.org



Barbara Howard, M.B.A.
Sr. HUB Coordinator
BHoward@MDAnderson.org

MDAnderson.org/HUB





M/D ANDERSON CANCER CENTER

2023 UT Systemwide
Goods & Services HUB Procurement Opportunity Webinar
Tuesday April 18th, 2023



Questions

MD ANDERSON CANCER CENTER

**2023 UT Systemwide
Goods & Services HUB Procurement Opportunity Webinar**
Tuesday April 18th, 2023

THE UNIVERSITY OF TEXAS SYSTEM

THE UNIVERSITY OF TEXAS
MD Anderson
~~Cancer~~ Center
Making Cancer History[®]

**2023 UT Systemwide
Goods & Services HUB Procurement Opportunity Webinar**
Tuesday April 18th, 2023



University of Texas Medical Branch Galveston

UT System-Wide HUB Goods and Services Outreach Event

Date: April 18, 2022

Karen L. Gross, C.P.M., CTCD, CPPB
HUB Coordinator



**2023 UT Systemwide
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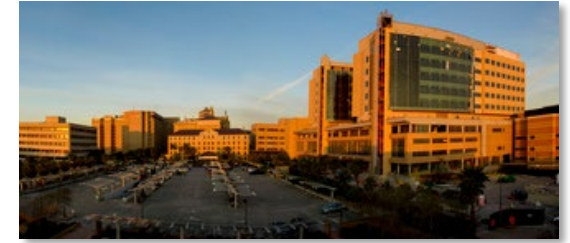


UTMB Health System Fast Facts (FY2023)

- ❖ UTMB's Clear Lake Campus has been designated as a Level II Neonatal Facility
- ❖ 998 Bed Hospital System
- ❖ UTMB is in the top 2 percent of research institutions receiving funding from the Nation Institute of Health
- ❖ UTMB School of Nursing came in 10th in the country in the U.S. News and World Report 2023 Best Online Master's in Nursing Programs.
- ❖ The only Level 1 Trauma Center in the region that is also a Level 1 burn center; provides care to 1.2 million people in a nine-county service area.
- ❖ More than 90 clinics at 50 locations across Texas, from Conroe to McAllen.
- ❖ One of nine hospitals in the nation to be selected by the U.S. Department of Health and Human Services as a regional treatment center for patients with Ebola or other highly infectious disease.

UTMB Today

- ❖ Schools of Medicine, Nursing, Health Professions, Graduate Biomedical Sciences, and Public & Population Health (recently approved)
 - Over 13,000 employees statewide
 - More than 3,800 students and 1000 faculty
 - Among largest, fastest growing academic health centers in the nation
- ❖ Four campuses
 - 85-acre Galveston Campus, 90 buildings
 - 40-acre Angleton Danbury Campus, 6 buildings
 - 65-acre League City Campus, two buildings with ongoing expansion
 - Clear Lake Campus – formerly Bay Area Medical Center, Acquired 2018



Overview of Procurement

•Dollar thresholds:

- **Less than \$15,000** – Call and place with emphasis on locating HUB firms
- **\$15,000 to \$50,000** - Informal bids, DIR, GPO, EAJ (proprietary)
- **\$50,000+** – Formal bids, DIR, GPO's, EAJ (proprietary)
 - *{5M+ purchases require UT System Board of Regent Approval}*

• GPO – Group Purchasing Organization:

is an entity that is created to leverage the purchasing power of a group of businesses to obtain discounts from vendors based on the collective buying power of the GPO members

- State agencies including higher education are required to make a good faith effort to locate Historically Underutilized Business firms whenever possible.
- UTMB is committed to contract with HUB firms whenever possible.
- UTMB does not maintain a vendor database for supplier selection. All suppliers must register on the State of Texas Centralized Master Bidders List (CMBL). The CMBL is managed by the Texas Comptroller of Public Accounts State-wide Procurement Department. To register, please visit their website at:
<https://comptroller.texas.gov/purchasing/vendor/cmb/>

Upcoming Bid Opportunities

Institutions of higher education are not required to post bids on the Electronic Business Daily (ESBD)

To locate UTMB's Bid Opportunities visit our website at:

<https://www.utmb.edu/supplychain/purchasing/bidops.asp>

Bids are submitted via e-mail to: Vendor.bids@utmb.edu – Never submit bids to UTMB unless there is sourcing event posted to the above website.

Note: Any emailed bid response over ten megabytes (10MB) in size will be rejected

Upcoming bid opportunities:

- Exterior Signage
 - Interior Signage
 - Electronic & Physical Site Security
 - Cardiac Device Monitoring
 - Exterior Pressure Washing
 - Inpatient Hospice Services
 - GNL LAB ABSL4 Animal Room Conversion CMR
 - Access Center Support for MyChart – rebid
 - Cardiac Device Monitoring Services
- **Currently** posted RFQ 23-019 Infrastructure and Research Space Upgrades for Search Buildings (A/E)

Contact

Contact Karen Gross, UTMB's HUB Coordinator, for instructions on UTMB's HUB Program and for information related to UTMB's procurements:

E-mail: klgross@utmb.edu

Phone: 409-266-1094

To locate UTMB's Bid Opportunities visit our website at:

<https://www.utmb.edu/supplychain/purchasing/bidops.asp>

Questions?

Panel Discussion/ Q&A Session

UT Institutions South Panel:

Toya Owens-Shepard

UT Health Houston

Maira Artola

UT Health Houston

Cyita Johnson-Scott

UT MD Anderson

Barbara Howard

UT MD Anderson

Karen Gross

UT Medical Branch



Break

Coming up:

**UT Tyler/ UT Health Tyler
UT Southwestern Medical Center
UT Arlington
UT Dallas**



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Institutional Facts

With a mission to improve educational and healthcare outcomes for East Texas and beyond, the University of Texas at Tyler (UT Tyler) was established in 1971 and offers more than 80 undergraduate and graduate programs to 10,000 students.

UT Tyler recently merged with The University of Texas Health Science Center at Tyler, now known as the UT Tyler Health Science Center (UTTHSC). Through its alignment with the UTTHSC and UT Health East Texas, UT Tyler has unified these entities to serve Texas with quality education, cutting-edge research and excellent patient care.

Classified by Carnegie as a doctoral research institution and by U.S. News & World Report as a national university, UT Tyler has campuses in Tyler, Longview, Palestine and Houston.



Purchasing Functions for UT Tyler Semi-Decentralized and UTTHSC Centralized

Purchasing at UT Tyler is semi-decentralized. The Procurement Services office at UT Tyler is organized to serve all departments of the University, which has over 200 Budget Authorities that are authorized to expend funds. At lower dollar thresholds, departments have considerable discretion in purchasing of goods and services. As dollar threshold rise, individual departments must seek various levels of assistance from Procurement Services. At the highest threshold, a formal procurement must be conducted by the Procurement Services division with departments providing subject matter expertise.

Purchasing at UT Tyler Health Science Center is centralized. The Procurement Services office at UTTHSC serves all departments at the Health Center and all clinical areas. At lower dollar thresholds, satellite buyers in certain designated departments can make the purchases up to \$14,999.99. However, all satellite buyers are a branch off of the procurement department and have gone through the same training as the procurement department. Anything over \$14,999 a formal procurement must be conducted by the Procurement Services division with departments providing subject matter expertise. At this level the Buyer is certified with the state of Texas.



Purchasing Thresholds and Bid Requirements

Small Purchase Orders (less than \$15,000.00)

Purchase Orders for **less than \$15,000.00**, including freight and all additional service charges, may be issued without competitive bids.

Informal Bids/Quotes (\$15,000.00-\$50,000.00)

Purchases \$15,000.00 - \$50,000.00 including freight and all additional service charges shall require a minimum of three (3) informal bids/quotes. At least two (2) bids/quotes must be obtained from certified Texas HUBs, if available. University departments submit bid information to Procurement Services for approval and issuance of a purchase order.

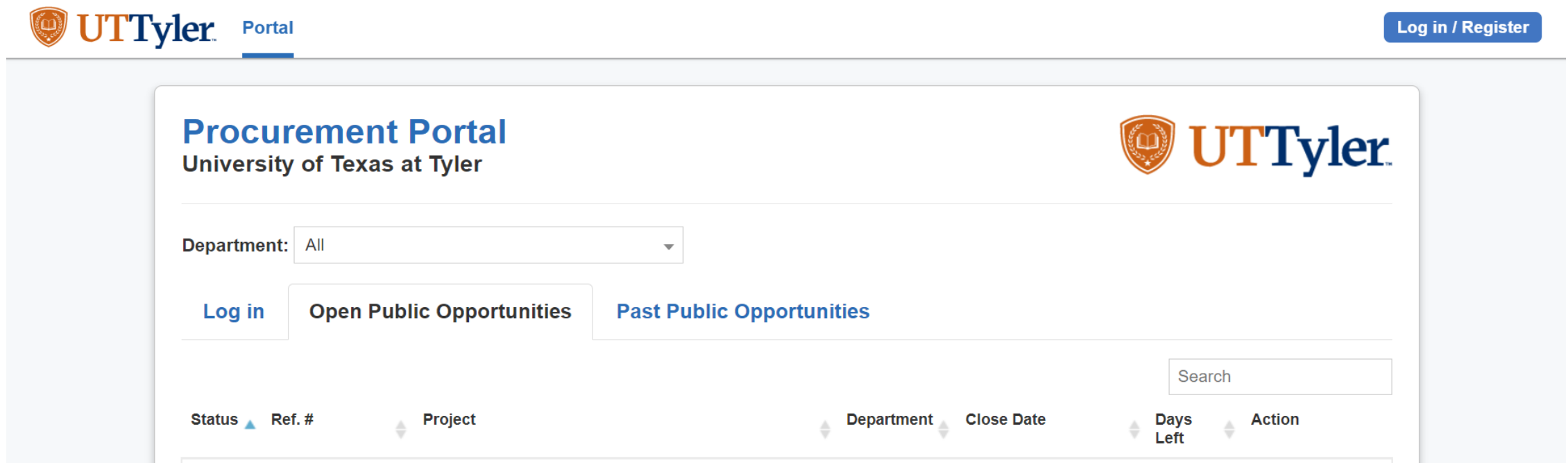
Open Market Procurements (more than \$50,000.00)

Purchases more than \$50,000.00 including freight and all additional service charges shall require written formal bids/proposals/offers in response to a solicitation issued by the Procurement Services office unless the good(s)/service(s) is available utilizing an accredited Group Purchasing Organization (GPO).

Where do I find Bid Opportunities?

All formal solicitation documents for the UT Tyler campus are posted on UT Tyler’s Bonfire Interactive Procurement Portal.
Website: <https://uttyler.bonfirehub.com>

All formal solicitation documents for the UT Tyler Health Science Center are posted on the Electronic State Business Daily website.
Website: <https://www.txsmartbuy.com/esbd>



The screenshot shows the UT Tyler Procurement Portal interface. At the top left is the UT Tyler logo and the word "Portal". At the top right is a "Log in / Register" button. The main content area features the "Procurement Portal University of Texas at Tyler" header and the UT Tyler logo. Below the header is a "Department:" dropdown menu set to "All". There are three buttons: "Log in", "Open Public Opportunities", and "Past Public Opportunities". A search bar is located on the right side. At the bottom, there is a table header with columns: "Status", "Ref. #", "Project", "Department", "Close Date", "Days Left", and "Action".



Upcoming Bid Opportunities

- Athletic Chartered Travel
- Custodial Services
- Bookstore Operation and Management

UTT Procurement Team

Paul Fitts, CTCD

Manager, Procurement & Property Services/HUB Coordinator

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Sheila Darcey, CTCD

Senior Procurement Specialist

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903.566.7153

Daniel Pippin, CTCD

Procurement Reporting Analyst

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903.565.5802

Jaime Romero, CTCD

Procurement Specialist II

jromero@uttyler.edu

903.566.6323

Bid Opportunities: <https://uttyler.bonfirehub.com>

Procurement Website: <https://www.uttyler.edu/procurement-services/>

HUB Website: <https://www.uttyler.edu/procurement-services/hub-program/>



UTTHSC Procurement Team

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Director of Supply Chain

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Erin Mueck

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Lesya Carsten

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UTTHSC, CTCD

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Shelly Hollis

Administrative Specialist – IT,
UTTHSC, CTCD

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903.877.7702

Bid Opportunities: <https://www.txsmartbuy.com/esbd>

Procurement Website: [Procurement Services – The University of Texas at Tyler](https://www.uttyler.edu/procurement)
[Health Science Center \(uthct.edu\)](https://www.utthsc.tyler.edu)

2023 UT Systemwide

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UTTyler[™]
THE UNIVERSITY OF TEXAS AT TYLER

Questions?



UT Southwestern

Medical Center

Darcel Webb, DSL

Director, Supplier Diversity/HUB



AGENDA

- **Welcome**
- **Who We Are**
- **Procurement Overview**
 - Purchasing
 - Strategic Sourcing/Contracts
- **State Contracts and Group Purchasing Organization (GPO)**
- **Supplier Bid Portal**
- **Upcoming Requirements**
- **UT Southwestern Supplier Diversity/HUB Resources**



WHO WE ARE...

- The Medical Center has three degree-granting institutions: [UT Southwestern Medical School](#), [UT Southwestern Graduate School of Biomedical Sciences](#), and [UT Southwestern School of Health Professions](#). The schools train about 3,700 medical, graduate, and allied health students, residents, and postdoctoral fellows each year.
- UT Southwestern Medical Center offers more than 25 residency programs and about 80 clinical subspecialty/fellowship programs located on the Dallas campus and four family practice programs located in surrounding cities.
- UT Southwestern has approximately 18,800 employees and an operating budget of \$4.1 billion.
- More than half of the physicians who practice in the area were trained at UT Southwestern, and in addition to the care provided by UT Southwestern faculty physicians to patients at our affiliated partners, [UT Southwestern University Hospitals](#) provide members of the Dallas community access to the most advanced care for the most serious medical problems.



WHO WE ARE...

State Institution

- Facility run by State of Texas Government

Higher Education Institution *(University)*

- Institution of higher education in the healthcare industry

Academic Health Center *(Health Science Centers)*

- Health profession schools includes the medical school and hospital

Academic Medical Center

- Medical school and hospital (university-based)

Academic Medicine

- Partnerships with affiliated community hospitals

PROCUREMENT OVERVIEW: Strategic Sourcing

Goods and Services:

- Facilities Maintenance and Management (MRO)
- Information Technology services equipment

Health Systems:

- All major healthcare/clinical categories
- Surgical categories
- Acute equipment/supplies/services

Construction:

- Construction Services:
 - A/E
 - CM&R
 - CSP



PROCUREMENT OVERVIEW: Strategic Sourcing

Academic and Research Team (AR) *(responsible areas include)*

- Academic/Clinical Research services, equipment, and supplies
- Offsite clinic services
- Information Technology services equipment

Health System Team *(responsible areas include)*

- All major healthcare/clinical categories
- Surgical categories
- Acute equipment/supplies/services

Facilities Team *(responsible areas include)*

- Facilities Maintenance and Management (MRO)
- Fleet Management



STATE CONTRACTS & GPOs



State Contracts

- Department of Information Resources (DIR)
- Texas Comptroller of Public Accounts
 - Texas multiple Award Schedule (TXMAS)
 - Texas Procurement and Supportive Services (TPASS)

- The University of Texas System Supply Chain Alliance
- Vizient, Inc.
- E & I Cooperative Services, Inc.
- Texas Association of School Board (TASB) BuyBoard
- Purchasing Solutions Alliance (PSA)
- Region 19 Allied States Cooperative



Group Purchasing Organizations (GPOs)

About Us

Administrative Offices | Diversity | Facts | Giving | Leadership | Directions | Mission, Values, & History | President | Title IX | Contact

Purchasing

- Contract Transparency
- PO Transparency
- Supplier Bid Portal**
- Accounts Payable Supplier Portal
- HUB

Supplier Bid Portal

UT Southwestern uses Jaggaer (formerly SciQuest) for the Supplier Registration and eProcurement process. If you are a first time user to Jaggaer, regardless of any past history with UT Southwestern, you are required to register through Jaggaer's [Supplier Registration](#). Once registration is completed and you have filled in your company profile, you may view and participate in any current bid opportunities. The commodity code(s) that you select in your registration will send notifications when a bid has been posted that you may want to participate in. To monitor all public bid opportunities, visit UT Southwestern's Supplier Bid Portal.

[Supplier Bid Portal](#)

Quick Links

- Historically Underutilized Business Subcontracting Plan
- Purchasing Terms & Conditions
- UT System Supply Chain Alliance
- UT System Supply Chain Alliance RFP Portal
- Vendor Application for Employee Discount Program
- Vendor Gift & Site Policy



SUPPLIER BID PORTAL: Search

When UTSW has contract opportunities over \$50,000, we must advertise them publicly. The UTSW Supplier Bid Portal search engines is available to anyone and allows businesses to find bid opportunities by type, entity, vendor award, or description (NIGP or UNSPEC?)

The screenshot shows the 'SUPPLIER BID PORTAL' interface. At the top, there is a blue header with the UTSW logo and the text 'SUPPLIER BID PORTAL' and 'UTSouthwestern Medical Center'. Below the header, a welcome message reads 'Welcome to the University of Texas Southwestern Medical Center Public Bids Page'. A navigation bar contains links for 'Supplier Registration', 'Supplier Portal Login', 'Purchasing Home', and 'Diversity & Inclusion and Equal Opportunity'. The main content area is titled 'Business Opportunities' and features a filter menu with options: 'Open for Bid', 'Upcoming', 'Closed', 'Awarded', and 'All'. Below the filter is a search section with a 'Keyword' label, a search input field containing the placeholder text 'Search by event title, number, contact, short description, or commodity code description', a 'Clear' button, and a blue 'Search' button. At the bottom left, there is a 'Sort by' section with a dropdown menu currently set to 'Close date descending'.



SUPPLIER BID PORTAL: Search Results

1-6 of 6 Results

Status


Open

Details

Quality Assurance of Hospital & Professional Billing

UTSW is seeking QA services to regularly review randomly sampled hospital and professional billing audits performed by the Office of Institutional Compliance.

Respond Now


Open 4/11/2022 12:00 AM CDT Type RFP-H
Close 5/11/2022 11:59 PM CDT Number 2022-RFP-H-00484
Contact Joshua Owen Joshua.Owen@UTSouthwestern.edu
Details  [View as PDF](#)

Open

Print, Mail, Document Imaging Services

UTSW is seeking one professional and experienced supplier that can provide the following services: Print Shop Operations, Mail Operations (inbound & outbound), and Document Scanning Services.

Respond Now

Open 3/15/2022 5:00 PM CDT Type RFP-H
Close 4/28/2022 5:00 PM CDT Number 2022-RFP-H-00486
Contact Israel Bresler Israel.Bresler@UTSouthwestern.edu
Details  [View as PDF](#)

Open

FY21 CUH LED Lighting Conversion

This project is to convert the existing light fixtures located in the blue and green towers of the Clements University Hospital (CUH) to LED lighting to match the lighting located in the orange tower.

Respond Now

Open 3/29/2022 12:00 PM CDT Type RFP-HC
Close 4/28/2022 12:00 PM CDT Number 2022-RFP-HC-00485
Contact Jonathan Duncan Jonathan.Duncan@UTSouthwestern.edu
Details  [View as PDF](#)



SUPPLIER BID PORTAL: Current Bid Opportunities

Valet Services

- Open: 4/5/2023 12:00am
- Close: 5/5/2023 11:59pm
- Type: RFP-H
- Number: 2023-RFP-H-00554
- Contact: Israel Bresler Israel.Bresler@UTSouthwestern.edu

Natural Gas Supply

- Open: 4/20/2023 2:00pm
- Close: 5/5/2023 2:00pm
- Type: RFP-HC
- Number: 2023-RFP-HC-00559
- Contact: John Ihnfeldt John.Ihnfeldt@UTSouthwestern.edu

Virtual Nursing Solution

- Open: 3/29/2023 12:00pm
- Close: 5/1/2023 12:00pm
- Type: RFP-H
- Number: 2023-RFP-H-00556
- Contact: David Edwards David.Edwards@UTSouthwestern.edu

International Office Systems

- Open: 3/15/2023 9:00am
- Close: 4/26/2023 11:59pm
- Type: RFP-H
- Number: 2022-RFP-H-00001
- Contact: David Edwards David.Edwards@UTSouthwestern.edu



UTSW Supplier Diversity/HUB Resources

Darcel Webb, DSL

UT Southwestern Medical Center HUB Coordinator

Director of Supplier Diversity/HUB

Denise.Webb@UTSouthwestern.edu

Charles Cobb, MBA, CTCD

Associate Vice President of Supply Chain Management

Charles.Cobb@UTSouthwestern.edu





UNIVERSITY OF
TEXAS
ARLINGTON

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University of Texas Arlington

- Founded in 1895, The University of Texas at Arlington is a **comprehensive research, teaching, and public service** institution whose mission is the advancement of knowledge and the pursuit of excellence.
- The University is committed to the **promotion of lifelong learning** through its academic and continuing education programs and to the **formation of good citizenship** through its community service-learning programs.
- The diverse student body shares a wide range of cultural values, and the University community **fosters unity of purpose and cultivates mutual respect**.



UNIVERSITY OF TEXAS ARLINGTON

by the Numbers

#5 For Ethnic Diversity
Undergraduate Diversity Index
US News & World Report 2023

\$22.7 billion economic
impact created by UTA and
its alumni in N Texas region

Hispanic Serving
Institute (HSI) and
AANAPISI

Texas Tier One
Institute 2021

#4 "Best For Vets:
Colleges" 2022 List
Military Times

#1 in Texas and #12 Nationally
for Bachelor Degrees and #13
for Masters Degrees Awarded to
African American Students

#15 in US Hispanic Students
Master's & Bachelor's degrees,
Diverse: Issues in Higher Education

HUB PROGRAM-UTA COMMITMENT

The mission of the HUB program is to **provide assistance to Historically Underutilized Businesses** through outreach efforts, such as education and training in doing business with the State of Texas, in order to afford these **businesses a fair opportunity to participate in the competitive procurement process.**



The University of Texas Arlington is **dedicated to promoting opportunities for these Historically Underutilized Businesses** to compete for University purchases and contracts. UTA **commits to a good faith effort to increase the number and value** of business transactions with HUB firms consistent with the **state's functional goal to build a solid foundation for social and economic prosperity**

PROCUREMENTS

- **University departments encouraged to use HUBs**
 - **Procurement made by departments**
 - Purchases less than \$15,000
 - Pro-Card Credit Card Purchases \$4,000 and less
- **All competitive solicitations of \$15,000-\$50,000**
 - **Procurement handled by Office of Procurement**
 - Require minimum of 3 bids – 2 must be HUBs
- **Purchases over \$100,000**
 - **Procurement handled by Office of Procurement**
 - Where Subcontracting Opportunities are Probable
 - HUB Subcontracting Plan Required – Prime (Non-HUB & HUB)



HOW TO SUBMIT A BID

- UTA additionally uses the Texas Purchasing Group on the BidNet platform for all formal bid and proposal submissions of Facilities smaller repair opportunities. To obtain a bid or proposal documents, along with all submittal requirements and instructions, please visit:

<https://www.bidnetdirect.com/texas/uta>

- Search: Univ of Texas at Arlington OR Agency 714

The screenshot shows the bidnet direct website interface. At the top, there are navigation links for Bid Search, Participating Agencies, Purchasing Groups, Vendor Solutions, and Buyer Solutions. A search bar is present with the text 'Search by Keywords or Bid Title' and a 'Find Bids' button. Below the search bar is a banner image of a field of bluebonnets with the text 'University of Texas at Arlington' and 'Get notified of bid opportunities from University of Texas at Arlington'. A 'TEXAS' logo is also visible. On the right side, there is a 'Register to Bid' section with a 'REGISTER NOW' button. The main content area contains text about the University of Texas at Arlington's Open and Closed Solicitations and a link to 'www.uta.edu/business-affairs/procurement/information_for_suppliers_doing_business_with_uta.php'.

Electronic State Business Daily Search

View any solicitation by selecting or entering a field below. Sign in is NOT required.
For instructions on submitting bid responses, please review the posting entity's solicitation and attached bid documents.

Solicitations Awards No Solicitation

Agency/Texas SmartBuy Member Name <input type="text"/>	Agency/Texas SmartBuy Member Number <input type="text"/>	Date Range <input type="text"/>
Status Posted <input type="text"/>	NIGP Class/Item <input type="text"/>	Start Date <input type="text"/>
Keyword Search <input type="text"/>	Solicitation ID <input type="text"/>	End Date <input type="text"/>

Include Pre Solicitation Notices

Please only use Google Chrome to navigate this site.

- UTA utilizes Texas Electronic State Business Daily (ESBD) to post all proposals regarding major construction. Make sure to follow instructions in bid package.

www.txsmartbuy.com/esbd

PROCUREMENT AREAS

- Auxiliary Business Services
- Environmental Health & Safety
- Health Services
- Administration and Campus Operations
- Athletic
- Business Affairs
- Bioengineering
- Business Administrations (College of)



<https://www.uta.edu/business-affairs/procurement/find-a-buyer.php>

HUBs DOING BUSINESS with UTA

- Tips for Better Success
 - Attend workshops hosted by business assistance agencies and chambers
 - Partner with companies (similar scope or other small business)
 - Attend pre-bid/proposal meetings
 - Understand State Agency Procurement Methods
 - Participate in industry specific or agency programs



OPPORTUNITIES

Solicitation Title	Short Description	Solicitation Type/Status	RFx Number
Business Continuity Software	Software	RFP - April 18, 2023	UTA2023-011
Parking Garage Gates	Furnish & Install Gates @ Maverick Parking Garage	RFP - May 10, 2023	UTA2023-018
Bookstore Lease and Operations	Bookstore Lease and Operations	RFP - Draft	UTA2023-001
Brand Strategy Workshops	Brand Strategy Workshops	RFP - Draft	UTA2023-020
ATM Banking Services	ATM Banking Services	RFP - Draft	UTA2023-015
Compliance Services Risk Assessment Review	Compliance Services Risk Assessment Review	RFP - Draft	UTA2023-014
Executive Coaching Services	Executive Coaching Services	RFP - Draft	UTA2023-007
Snack Vending Services	Snack Vending Services	RFP - Draft	UTA2023-017
Social Bias Language Identifier Services	Social Bias Language Identifier Services	RFP - Draft	UTA2023-008
Graduation Products	Graduation Products	RFP - Draft	UTA2023-021
Strategic Growth Plan for Fraternity and Sorority Life	Strategic Growth Plan for Fraternity and Sorority Life	RFQ - Draft	UTA2023-009
Stucco Repair	Stucco Repair	IFB - Draft	UTA23-123JB

The University of Texas at Arlington Point of Contacts

Carolyn Record, AVP Business Affairs

hub@uta.edu

(817) 272-6643

Mario Ramirez HUB Program Manager

mario.ramirez@uta.edu

(817) 272-2039

Joseph White Chief Procurement Officer

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(817) 272-6148

Kristopher, Kris, Kizer Procurement Manager

Kristopher.kizer@uta.edu

(817) 272-2194



<https://www.uta.edu/business-affairs/procurement/find-a-buyer.php>

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THANK YOU

**2023 UT Systemwide
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THE UNIVERSITY OF TEXAS AT DALLAS

**2023 UT Systemwide
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PURCHASING THRESHOLDS

Under \$5,000

- One Card

Informal • \$5,000 - \$14,999

- Requires a minimum of one quote, preferably a HUB vendor
- Seek available HUB vendor from approved Group Purchasing Organization contracts

Informal Bid • \$15,000 - \$49,999

- Requires a minimum of three quotes with two from HUB vendors
- Seek available HUB vendor from approved Group Purchasing Organization contracts

Formal Bid • \$50,000 and higher

- Purchasing conducts formal solicitation using Bonfire to publicly posts bid OR seek vendor from Group Purchasing Organization contracts.
- Requirements above \$100,000 require HUB Subcontracting Plan (HSP) – Historically Underutilized Business Diversity plan to ensure prime vendors will utilize small and diverse business on the project.





BID OPPORTUNITIES

<https://finance.utdallas.edu/for-others/bid-opportunities/>

The Office of Budget and Finance

OBF Home ▾

Students & Parents

Employees ▾

Others ▾

Resources ▾

Quick Li

Bid Opportunities

- Public Reports
- Supplier Self-Service
- Doing Business with UTD
- Bid Opportunities**
- HUB Certification
- HUB Mentor / Protege

Current Bid Opportunities

UT Dallas uses Bonfire as our sourcing software for all bids and solicitations. If you are a first time user to Bonfire, you will be required to register with Bonfire to receive email notices of our future solicitations or to participate in bid opportunities. Click the links below to navigate to the Bonfire bids:





CURRENT OPPORTUNITIES (Check Bonfire Portal for Posting)

PROJECT NAME

CLOSE DATE

- Pest Control Treatments
- Video Production Services

April 24, 2023 @ 5:00 pm (CDT)
Pending

<https://finance.utdallas.edu/for-others/bid-opportunities/>





Solicitations are posted and accessed through the following:

- [UT Dallas Bonfire](#)
- [Electronic State Business Daily](#)

For more information about upcoming opportunities, please check our Bid Opportunities page regularly or contact us at purchasing@utdallas.edu or hub@utdallas.edu

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972-883-4850

Renay Fleming
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renay.fleming@utdallas.edu
972-883-2397



Panel Discussion/ Q&A Session

UT Institutions North Panel:

Paul Fitts

UT Tyler

Crystal Smith

UT Tyler – Health Science Center

Darcel Webb

UT Southwestern Medical Center

Charles Cobb

UT Southwestern Medical Center

Mario Ramirez

UT Arlington

Reginald Cleveland

UT Dallas



Lunch Break

(12:15 – 1:30pm CDT)

Coming up:

UT Rio Grande Valley

UT Permian Basin

UT El Paso



Alex Valdez
Chief Procurement Officer



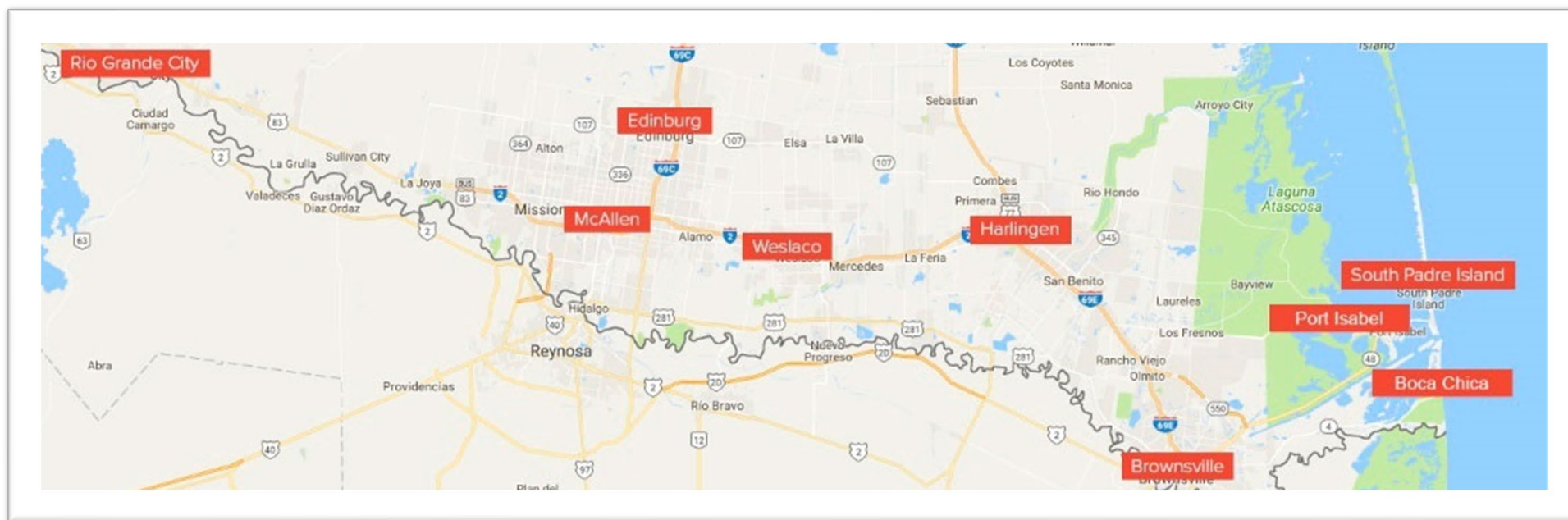
Marilu Reyes
Assistant Director of Procurement and
Travel Administration

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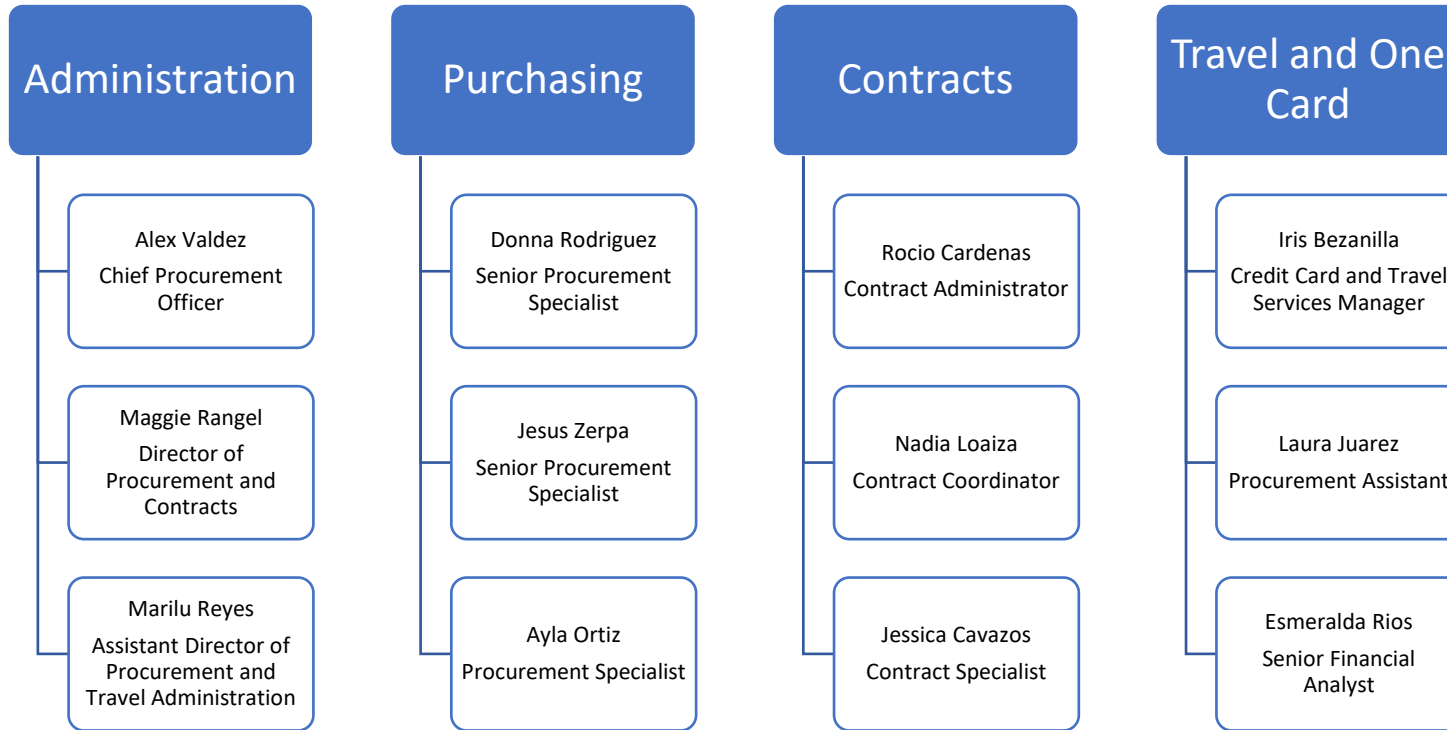


History

- The University of Texas Rio Grande Valley was established on 9/1/2015.
- Created by the Texas Legislature in 2013 to include a School of Medicine.
- Brings together the resources and assets of legacy institutions: The University of Texas-Pan American & University of Texas at Brownsville
- Campuses stretch across 4 counties and 115 miles



Organizational Chart



Procurement Decision Matrix



Contract Value or PO Amounts	Informal Bid	Formal Bid/Proposal (ITB/RFP)	State Contract (DIR/TXMAS/Other)	GPO (Alliance/Vizient)	GPO (E&I, TCPN, Other)
<\$15,000	NA	NA	One (1)	One (1)	One (1)
\$15,000 - \$50,000	Three (3)	NA	One (1)	One (1)	One (1)
\$50,000 - \$1M	NA	ITB/RFP	Three (3) ¹	One (1)	Three (3) ¹
>\$1M	NA	ITB/RFP	Three (3) ¹	Alliance – One (1) ¹ Vizient - Three(3) ¹	Three (3) ¹
>\$10M					

Group Purchasing Organization (GPO) Accreditation Program

Accredited GPOs:

- [The University of Texas System Supply Chain Alliance \(UTSSCA\)](#)
- [Choice Partners National Purchasing Cooperative](#)
- [E&I Cooperative Services, Inc.](#)
- [Education Service Center - Region 19 \(Allied States Cooperative\)](#)
- [The Local Government Purchasing Cooperative d/b/a BuyBoard](#)
- [National Cooperative Purchasing Alliance \(NCPA\)](#)
- [Sourcewell, formerly National Joint Powers Alliance \(NJPA\)](#)
- [Vizient, Inc.](#)
- [Texas Comptroller of Public Accounts \(TPASS/TXMAS\)](#)
- [Texas Department of Information Resources \(DIR\)](#)



All accreditations will expire August 31, 2026, unless terminated earlier under U. T. System procedures.

<https://www.utsystem.edu/offices/business-affairs/group-purchasing-organization-gpo-accreditation-program>

Buyers by Commodities

Marilu Reyes

- Furniture (General)
- Information Technology
- Computers
- Network Cable and Equipment
- Audio Visual Equipment
- Telecommunications Equipment
- Software/Licenses
- Relocation
- Wireless Communication Devices

Donna Rodriguez

- Scientific/Medical Equipment & Supplies
- Printing (magazines, newspapers, etc.)
- Promotional Products
- Books and Subscriptions
- Musical Instruments
- Insurance
- Professional Services
- Heavy Equipment
- Hardware and Materials

Jesus Zerpa

- Information Technology
- Furniture (general)
- Transportations Services and Maintenance
- Educational Training
- Purchase/Rental of Motor Vehicles
- Building Constructions & Engineering Services
- Land and Ground Improvements

Ayla Ortiz

- Copiers and Multifunction Devices



Where Do I Find Bids?

- UTRGV posts all bids on an electronic bid portal hosted by Bonfire
- Bids can be viewed at <https://utrgv.bonfirehub.com/>

The screenshot displays the Procurement Portal for the University of Texas Rio Grande Valley. The page features a navigation bar with 'Log in / Register' and a search bar. Below the navigation, there are tabs for 'Log in', 'Open Public Opportunities', and 'Past Public Opportunities'. The main content area shows a table of open bids with columns for Status, Ref. #, Project, Close Date, Days Left, and Action. The table lists three open bids, each with a 'View Opportunity' button. The footer includes links for Technical Support, Portal Security, Terms of Service, and Privacy Policy, along with the Bonfire logo.

Status	Ref. #	Project	Close Date	Days Left	Action
OPEN	CSP RFP 23-DR-09	UTRGV EUREC New Five Lane Lap Pool Addition Project	Apr 18th 2023, 2:00 PM CDT	5	View Opportunity
OPEN	CSP RFP 23-DR-08	UTRGV Athletics EHPE1 Natatorium to Practice Gym Conversion Project	Apr 25th 2023, 2:00 PM CDT	12	View Opportunity
OPEN	IFB 23-JZ-07	Hybrid IFB Bid for Pest Control Services	Apr 25th 2023, 3:00 PM CDT	12	View Opportunity

Upcoming Opportunities

Project Name	Posting Date	Estimated Value
Pest Control Service	Posted	\$60,000
Pulse Magazine	4/24/23	\$35,000
Campus Elevator Modernization	4/19/23	\$750,000
Bookstore RFP	6/3/23	TBA
On Call Structural Projects	4/25/23	N/A
On Call Building Commissioning	4/25/23	N/A
On Call Civil Engineering	TBA	N/A
GPU Cluster	TBA	TBA
Custodial Services	4/19/23	TBA
TXDOT Sidewalks	5/17/23	\$750,000
RFQ Energy Saving Company	5/1/23	TBA
ECOBE Roof Replacement	5/5/23	TBA
New Five Lane Lap Pool	Posted	\$2,500,000
Athletics Natatorium to Gym Conversion Project	Posted	\$2,250,000



Questions/Resources



www.utrgv.edu/procurement

bonfirehub.utrgv.com

esbd.cpa.state.tx.us

Procurement Office

purch@utrgv.edu

956-665-2161

The University of Texas Permian Basin



4901 E. University Blvd.
Odessa, TX 79762
Utpb.edu



THE UNIVERSITY OF TEXAS
PERMIAN BASIN™

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About US – University of Texas Permian Basin

- Founded: 1969
- Campus Locations: Odessa and Midland, Texas
- Mascot: Falcon
- Colors: Orange, Black, and White
- #2 - Best Four-Year Colleges (Schools.com, 2017)
- Highlights:
 - Wagner Noël Performing Arts Center
 - J. Conrad Dunagan Library
 - John Ben Shepperd Public Leadership Institute and Presidential Center
 - Stonehenge replica (on campus)
 - 3-mile walking/jogging park around Odessa campus
 - Childhood home to President George W. Bush displayed
 - Largest heated outdoor pool in West Texas
 - NCAA II Lone Star Conference – 8 Men’s sports and 8 Women’s sports





Purchasing Thresholds

Small Purchase Orders (less than \$15,000.00)

Purchase Orders for **less than \$15,000.00**, including freight and all additional service charges, may be issued without competitive bids.

Informal Bids/Quotes (\$15,000.00-\$50,000.00)

Purchases \$15,000.00 - \$50,000.00 including freight and all additional service charges shall require a minimum of three (3) informal bids/quotes. At least two (2) bids/quotes must be obtained from certified Texas HUBs, if available. University departments submit bid information to Procurement Services for approval and issuance of a purchase order.

Open Market Procurements (more than \$50,000.00)

Purchases more than \$50,000.00 including freight and all additional service charges shall require written formal bids/proposals/offers in response to a solicitation issued by the Procurement Services office unless the good(s)/service(s) is available utilizing an accredited Group Purchasing Organization (GPO).





Upcoming UTPB Projects

- CMR Campus Transformation – current solicitation
 - Bright Stars Memorial
 - Maple Street Entrance
 - QUAD
 - Campus Signage
 - Mesa Deck
- HVAC filters and services
- Mesa Building Renovation – Begins Fall 2024
 - ADA compliance
 - Stairwell improvements
 - Fire suppression system



Go here for Bid Opportunities:

<https://www.utpb.edu/university-offices/purchasing/bid-opportunities/index>



Pam Jenkins
Senior Buyer
Jenkins_p@utpb.edu



Elsa Montalvo
HUB Coordinator
Director of Purchasing
Montalvo_e@utpb.edu



The University of Texas at El Paso





The University of Texas at El Paso

Agenda

- Introductions
- Purchasing Thresholds
- How to Submit a Bid (Formal)
- Upcoming Opportunities
- Who to Contact for More Information



The University of Texas at El Paso

Introductions

- **Benjamin Alvarez** – Director, Purchasing & General Services & HUB Coordinator
- **Erika Rosales** – Director, Purchasing & General Services



About The University of Texas at El Paso



President Heather Wilson
Former Secretary of the United States Air Force

- A The University of Texas System Institution
- Established 1914
- An R1 Institution

- 75 Undergraduate Programs
- 70 Master's Programs
- 24 Doctoral Degree Programs

- 23,880 Student Enrollment

- 83% Hispanic student population
- 49% are first in their families to attend college
- 137% increase in number of degrees awarded annually from 2001 to 2019

- \$109 Million+ In annual research expenditures



The University of Texas at El Paso

Purchasing Thresholds

Amount	Requirement
\$1,000 to < \$15,000	Single Quote
\$15,000 to \$50,000	Multiple Quotes
>\$50,000	Formal Bid or Established Agreements



The University of Texas at El Paso

Purchasing Thresholds – Quote Requirements

- **\$15,000 to \$50,000**
 - Multiple quotes required
 - Evaluated and recommended for award
 - Approved by department head(s)
 - Purchasing reviews and processes award



The University of Texas at El Paso

How to Submit a Bid (Formal)

- Miner Mall Sourcing Manager (online bid system) located at <https://adminapps.utep.edu/sourcing/>
 - Projects posted on Miner Mall Sourcing Manager are also posted on the ESBD (Electronic Business Daily)



The University of Texas at El Paso

Upcoming Opportunities

- Ticketing Services
 - Estimated Value: \$3M
- Event Merchandising Services
 - Estimated Value: \$1.5M



The University of Texas at El Paso

Contact Information

Benjamin Alvarez

Director and HUB Coordinator

baalvarez@utep.edu

Erika Rosales

Director

edrosales@utep.edu



Panel Discussion/ Q&A Session

UT Institutions West and the Valley Panel:

Alex Valdez

Marilu Reyes

Elsa Montalvo

Pamela Jenkins

Jacinto Treto

Erika Rosales

Ben Alvarez

UT Rio Grande Valley

UT Rio Grande Valley

UT Permian Basin

UT Permian Basin

UT Permian Basin

UT El Paso

UT El Paso



Break

Coming up:

UT Health – San Antonio

UT San Antonio

UT Austin

H

U

B



UT Health

San Antonio

HUB Program

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H U B

Eric Walls

*Senior Director of Supply Chain Management
HUB Coordinator*

Rebecca Mendez

HUB Program Manager

Mary Minier

HUB Program Specialist

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Bonfire

uthscsa.bonfirehub.com

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ACADEMIC LEARNING AND TEACHING CENTER

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Procurement Portal

UT Health San Antonio

Open Public Opportunities

Past Public Opportunities

My Opportunities

Status	Ref. #	Project	Close Date	Days Left	Action
OPEN	745-23-P18	Campus Motorist Assistance	Apr 26th 2023, 3:00 PM CDT	10	View Opportunity
OPEN	RFP 745-23-P29	Recruitment Process Outsourcing (RPO)	May 4th 2023, 3:00 PM CDT	18	View Opportunity
OPEN	RFP 745-23-P27	Employee Engagement Survey Platform	May 18th 2023, 3:00 PM CDT	32	View Opportunity

UT Health SA – Purchasing Thresholds

- **Under \$15,000**
 - Non-Competitive: Departments/buyers make non-restricted purchases directly from supplier on a ProCard or a PO
- **\$15,000.01 - \$49,999.99**
 - Request for Quotes: Minimum 3 quotes with at least 1 quote from a minority owned, woman-owned or service-disabled veteran-owned business (HUB)
- **\$50,000.01 and Over**
 - Request for Bids/Request for Proposals
 - Bids over \$100,000 require a HUB Subcontracting Plan (HSP)

UT Health SA – Clinical/Lab

In continuous need of:

- Rx-Core Vaccines
- IV Therapy Products
- Surgical Instruments
- Needles & Syringes
- Patient Assessment Monitoring
- Nitrile and other Gloves
- Surgical Gowns & Instruments
- Band-Aids
- Medical Equipment
- Diagnostic Disposables
- Exam & Patient Room Furnishings
- Exam Tables
- Sterilization Products
- Syringes
- 3M & Surgical Masks
- Germicide Wipes
- Other PPE

Contact:

Daniel Gonzalez

Procurement Manager

gonzalezd3@uthscsa.edu or 210.562.6205

UT Health SA – Technology & Services

Common IT Needs:

- Microsoft Surface & Various Tablets
- Laptops (Lenovo)
- Servers/Routers/Wireless Access Points
- Fitbits & Similar Health Tracking Devices
- Monitors & Printers
- Cables, Hard Drives, WebCams, Microphones, All Types of Peripherals

Contact:

Tracy Haven-Wallace

Procurement Manager

havenwallace@uthscsa.edu or 210.562.6319

UT Health SA – Facilities Management

Common FM Needs:

- Plumbing Supplies
- Insulation
- Filters
- Drywall
- Lumber
- Paint
- Hardware
- Housekeeping Supplies
- Floor Cleaning Supplies

Contact:

Andrea Parks-Stahl

Procurement Manager

parksa3@uthscsa.edu or 210.567.2901

Capital Projects

Multispecialty & Research Hospital Fall 2024

Brain Health Building /Pkg Garage 2/2025

Mays Cancer Center Renovations 8/2023

CEP NC & Vivarium Expansion 7/2024

Outpatient Medical Building 8/2023

San Antonio State Hospital 9/2023

Research Science Building 2025

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Multispecialty and Research Hospital



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UT Health SA - Current & Upcoming Opportunities

- Campus Motorist Assistance – Due 4/26/23
- Employment Engagement Services – Due 5/18/23
- Biological Safety Cabinet Certification Contract – *Due 5/10/23*
- Preventative Maintenance for Getinge Equipment – *Due 5/26/23*
- Laboratory Services for Recovery Observational Trial – *Early Development*

Contact:

Strategic Sourcing

StrategicSourcing@uthscsa.edu

UT Health SA – New Hospital

- Recruitment Process Outsourcing (RPO) – Due 5/4/23
- Biomedical Engineering/Device Management – TBR 4/23
- Echocardiography Reading Software – TBR 4/23
- Food Service for Hospital
- Gift Shop for Hospital
- Job Description Software
- Linen & Laundry Services for Hospital

Contact:

Strategic Sourcing

StrategicSourcing@uthscsa.edu



UT Health
San Antonio



210.562.6300 or 210.562-6326



HubAdmin@uthscsa.edu



hub.uthealthsa.org



twitter.com/uthealthsahub



Bonfire

Procurement Portal for BID OPPORTUNITIES: uthscsa.bonfirehub.com

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UT Health

San Antonio

HUB Program

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Doing Business with UTSA

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UTSA Purchasing Website

<https://www.utsa.edu/financialaffairs/services/purchasing/index.html>

 <p>Purchasing Team</p> <p>Learn More</p>	 <p>Faculty and Staff Resources</p> <p>Learn More</p>	 <p>HUB Program</p> <p>Learn More</p>
 <p>Preferred Suppliers</p> <p>Learn More</p>	 <p>Group Contracts Search</p> <p>Learn More</p>	 <p>HUB Vendor Search</p> <p>Learn More</p>
 <p>Fraudulent Purchasing Activity</p> <p>Learn More</p>	 <p>Reporting</p> <p>Learn More</p>	 <p>Supplier Services</p> <p>Learn More</p>

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Purchasing 101

Purchasing personnel will first refer to any Applicable Laws or University Rules that may direct the use of a specific procurement method.

If not applicable Purchasing will use the following contract value thresholds to determine procurement methods should be used:

Estimated Spend	Procurement Activities
<\$15,000	No competitive procurement required.
\$15,000 to \$50,000	Informal quotes from three or more potential vendors are required (Institutions may allow end users to secure these quotes directly). Two (2) HUB quotes are strongly encouraged within this range.
>\$50,000	Formal procurement by the Institution directly or via another state agency or a GPO. The Institution's purchasing office, not program staff, must take lead responsibility for conducting or overseeing the procurement, unless the <u>procurement is led by the UT System Supply Chain Alliance.</u>

NOTE: A large purchase may not be divided into small lot purchases to meet the contract value thresholds prescribed by this Section.

UTSA PROCUREMENT SPECIALIST CONTACTS

<https://www.utsa.edu/purchasing/about-us/contact-us.html>



The Purchasing Department and the Historically Underutilized Business (HUB) Program operate as a unified division under the Office of Financial Affairs. Purchasing and HUB work closely with UTSA customers, other universities and the public to support research and educational missions of the university and provide suppliers general assistance related to working with UTSA.

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UTSA ROWDY EXCHANGE SOURCING SYSTEM



1 E-Procurement Notice

As of April 20, 2020 The University of Texas at San Antonio no longer accepts paper hard copy bid, rfp, or rfq responses. All responses must be submitted through the UTSA RowdyExchange Sourcing Portal. Responses submitted by any other means may be disqualified at UTSA's sole discretion.

2 Online Access to Procurement Doc.

Solicitation documents can be viewed online on UTSA Purchasing website under New Bids/RFP tab. All solicitations, including previously awarded solicitations can be viewed by clicking the appropriate tab under the Business Opportunities section below and selecting a specific event title. Current bids are listed in the "Open for Bid" tab.

3 Registration to submit a Bid/RFP

Successful registration on the UTSA RowdyExchange Sourcing Portal must be completed in order to submit a response to the solicitation. Vendor Registration can be completed on UTSA Purchasing website under New Bids/RFP tab.

4 Registration Assistance

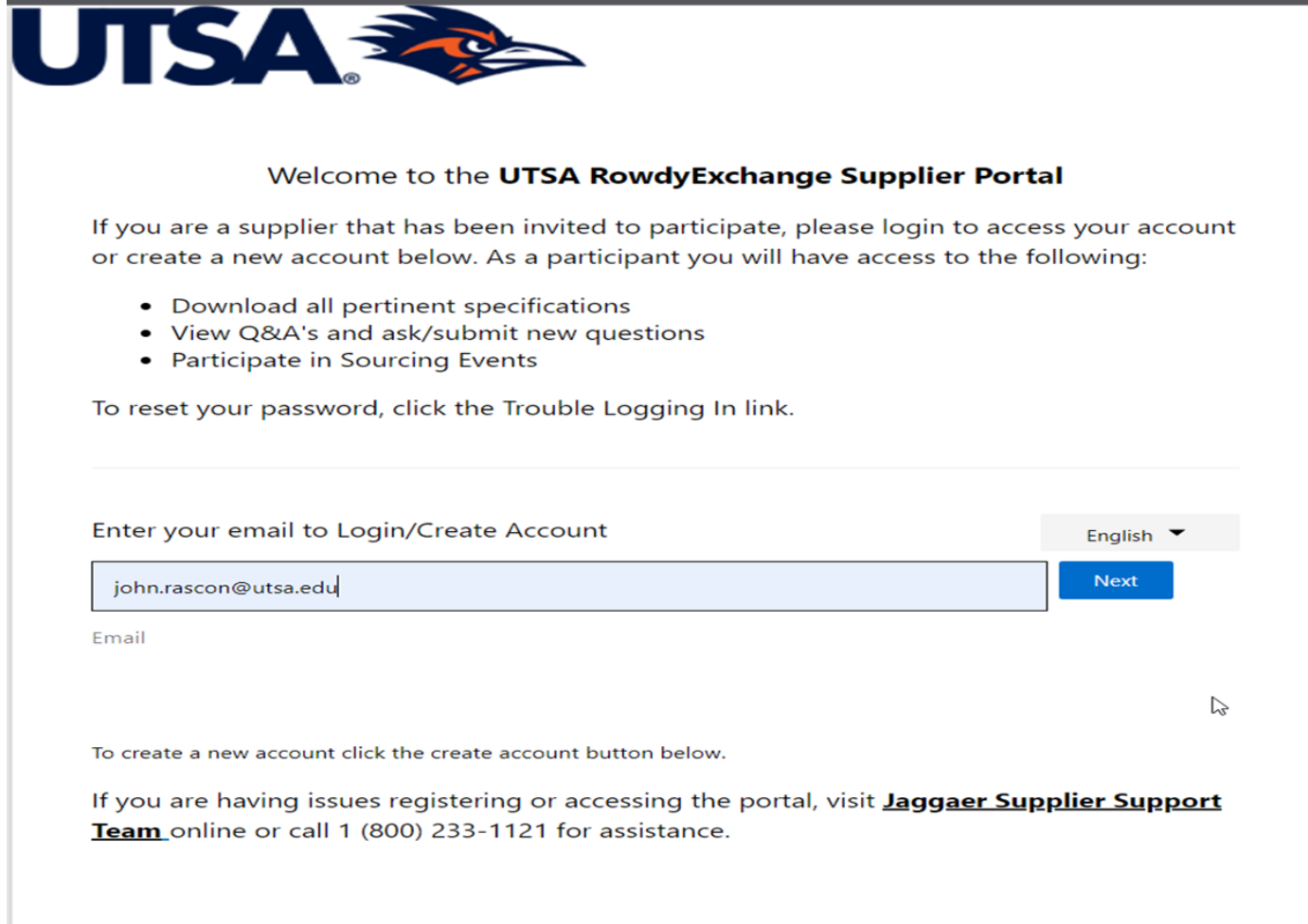
For vendor registration assistance, email sourcing@utsa.edu or call 210-458-4060.


5 Current Contracting Opportunities

Current bidding opportunities can be viewed online on UTSA Purchasing website under New Bids/RFP tab. <https://www.utsa.edu/purchasing/>



Rowdy Exchange Supplier Portal – Starting Page



UTSA 

Welcome to the **UTSA RowdyExchange Supplier Portal**

If you are a supplier that has been invited to participate, please login to access your account or create a new account below. As a participant you will have access to the following:

- Download all pertinent specifications
- View Q&A's and ask/submit new questions
- Participate in Sourcing Events

To reset your password, click the [Trouble Logging In](#) link.

Enter your email to Login/Create Account English ▾

Email

To create a new account click the create account button below.

If you are having issues registering or accessing the portal, visit [Jaggaer Supplier Support Team](#) online or call 1 (800) 233-1121 for assistance.

UTSA Rowdy Exchange – Creating Account

Registration Assistance

For vendor registration assistance,
email sourcing@utsa.edu or call
210-458-4060.



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Finding Current Opportunities

(Recommended) Electronic State Business Daily (ESBD) - [ESBD \(txsmartbuy.com\)](https://txsmartbuy.com)

UTSA has adopted policies or procedures requiring use of the ESBD. Institutions must comply with any University Rules related to use of the ESBD.

The [UTSA agency number is 743](#).

Institutions are not required by Applicable Laws to post solicitations to the Electronic State Business Daily (ESBD)

UTSA Website - <https://www.utsa.edu/financialaffairs/services/purchasing/index.html>

Visit Current Bid Opportunities on the Purchasing website

You can also research past bids in anticipation of future opportunities.

Bonus: Register Your Business with the CMBL to potentially get added to future solicitations and receive notifications.



UTSA Sourcing Event Notification

Reply All Forward

The Rowdy Exchange - TEST <noreply@jaggaer.com>

Antonio Monserrate

[EXTERNAL] You've been invited to participate in UTSA "Quote - Group Purchase Organization - Quote GPO"

If you have problems with how this message is displayed, click here to view it in a web browser.

Outlook prevented automatic download of some pictures in this message. To help protect your privacy, Outlook prevented automatic download of some pictures in this message.

EXTERNAL EMAIL**

This email originated outside of The University of Texas at San Antonio. Exercise caution when clicking on links or opening attachments.

You will receive an invitation to participate in a procurement event.

The email will provide generic information on the event type and some important dates.

For first time users, the system will prompt to complete a registration process.

Always ensure to provide correct and current contact information for your organization.

Refer to the [Supplier Sourcing Guide for Buyers](#) on Jaggaer's Sourcing Module for detailed processes and guidance.



You've been invited to participate in UTSA "Quote - Group Purchase Organization - Quote GPO"

Dear Antonio Monserrate,

You have been invited to participate in the following Quote - Group Purchase Organization.

Event Number: 743-2020-GPO-QT-266

Event Title: Quote GPO

Event Open Date: 4/30/2020 at 11:00 AM CDT

Event Close Date: 5/1/2020 at 5/1/2020 8:00 PM CDT

Issuing Company: The University of Texas at San Antonio

Please click the link to view the sourcing event

For first time users, when you click the link above you will be taken through a **registration** process. This is a process that will allow you to create an account and then gain access to view the event.

Thank You,

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Responding to Solicitations in Rowdy

Amendments

Amendments reset vendor submission status back to “Response in Progress” and requires resubmission of the event.

Summary

Review all dates in the Summary section. Direct all communication via Q&A board of the sourcing event portal Review the Description in detail.

Prerequisites

Read and acknowledge all prerequisites by clicking the prerequisite name and then clicking the radio button indicating you have certified and have read and agree to each prerequisite.

Supplier Attachments

Upload all required documents. Verify successful upload by ensuring the document appears under the Supplier Attachment section with a number to the left of the document name and a dropdown edit button to the right of the document name.

Responding to Solicitations in Rowdy (cont'd)

Items

Enter Unit Price and Estimated Delivery directly into the spaces provided or click the “Respond to Item” button. If using the direct entry, click the “Save Progress” button when complete. Otherwise, click the next button.

Review & Submit

Review each section and make any corrections needed Ensure each section has a green circle with a checkmark indicating completion of the section.

Electronic Signatures

Ensure that you have signed all documents that require signature (HSP, Execution of Offer, etc)

Certification

Click the box under the Certification section indicating you certify that the statements and information in the response are true and correct to the best of your knowledge and belief.

Submit Response

Failure to click the Certification or Submit Response are grounds for disqualification

UTSA Upcoming Bid Opportunities

- Conversion of Trailer into Quick Concession Trailer
- Occupational Health Services
- Athletics Video Production System
- ATM Services
- Print/Mail Services



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UTSA JOC SUBCONTRACTING OPPORTUNITY

CONTACTS



Pounds Group (Sullivan Contractors)
Shayne Henricksen
Shayne@SCS-TX.COM
Cell 830.557.3882
Office 830.372.3812



Waterman Construction
Andrew Waterman, LEED AP
andrew@watermangc.com
Office (210)762-5600



Noble Texas Builders
Nicholas Perez - HUB Program Manager
www.nobletx.net/partners/

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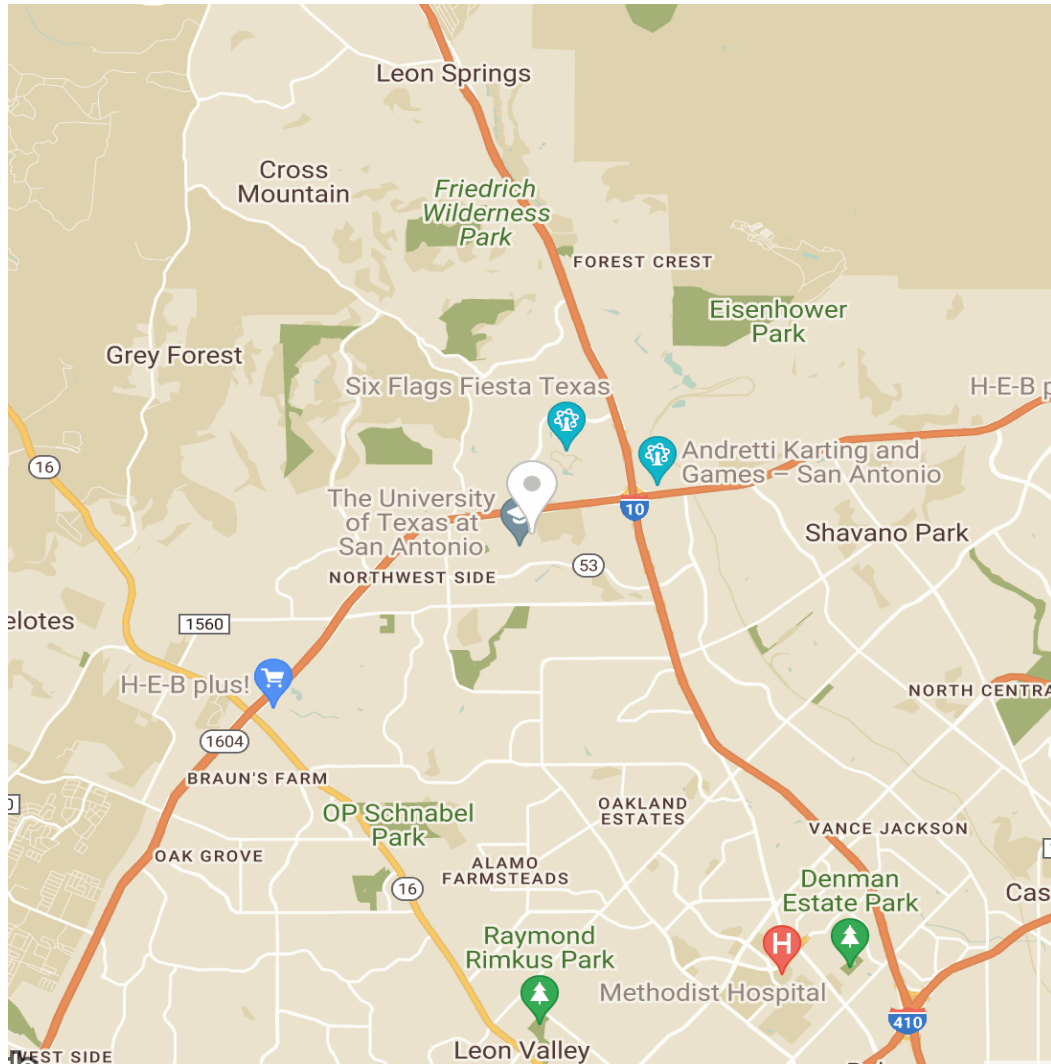
Outreach Opportunities

- UTSA HUB Vendor Fair
- UTSA HUB Matchmaking Vendor Fair
- 2nd HUB Annual Quarterly Business Development Series in Partnership with UTSA, Alamo Colleges and SAISD
- Doing Business Texas Style Spot Bid Fair
- Reaching out to UTSA depts (through online directory)
- Prebid Conferences



Key reminders

- Attend Pre-bid conferences (whether as prime or subcontractor)
- Complete and Sign your HUB Subcontracting Plan
- Providing all necessary documentation
- Obtain all necessary signatures on various documents
- Click the Certification button when completing a response
- Be intentional with your Capabilities Statements



Contact Us

One UTSA Circle Dr. San Antonio Tx 78249



purchasing@utsa.edu or HUB@utsa.edu



210-458-4060



@HUBUTSA

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TEXAS

The University of Texas at Austin



UT AUSTIN HUB/SB PROGRAM

ROGELIO E. ANASAGASTI

Assistant Vice President, Procurement and Payment Services
HUB Coordinator

2023 UT Systemwide

Goods & Services HUB Procurement Opportunity Webinar

Tuesday April 18th, 2023



The University of Texas at Austin, PPS HUB Team



Roy Anasagasti
AVP, PPS
HUB Coordinator



Tiffany Dockery Gibson
Director, HUB



Gary Hampton, Jr.
Senior HUB Associate



Juan Pineda
Senior HUB Associate



Annette Smith
University Professional



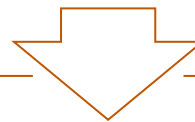
Tiburcio Soto
HUB Associate



Danielle Ash
HUB Associate



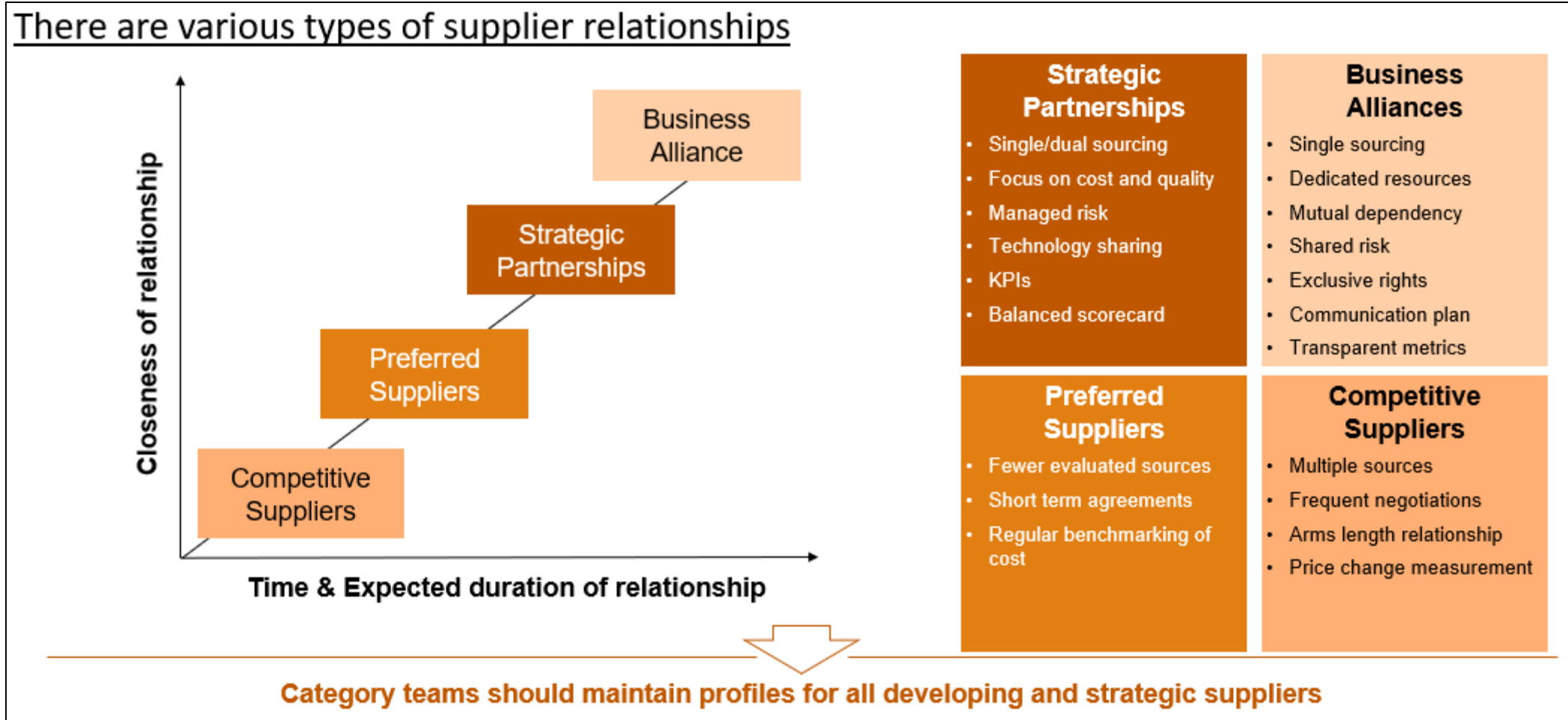
Oscar Toledo
HUB Associate



HUB's mission is to develop and mentor HUB suppliers to increase supplier performance, expand competition, drive innovation and increase diverse sourcing







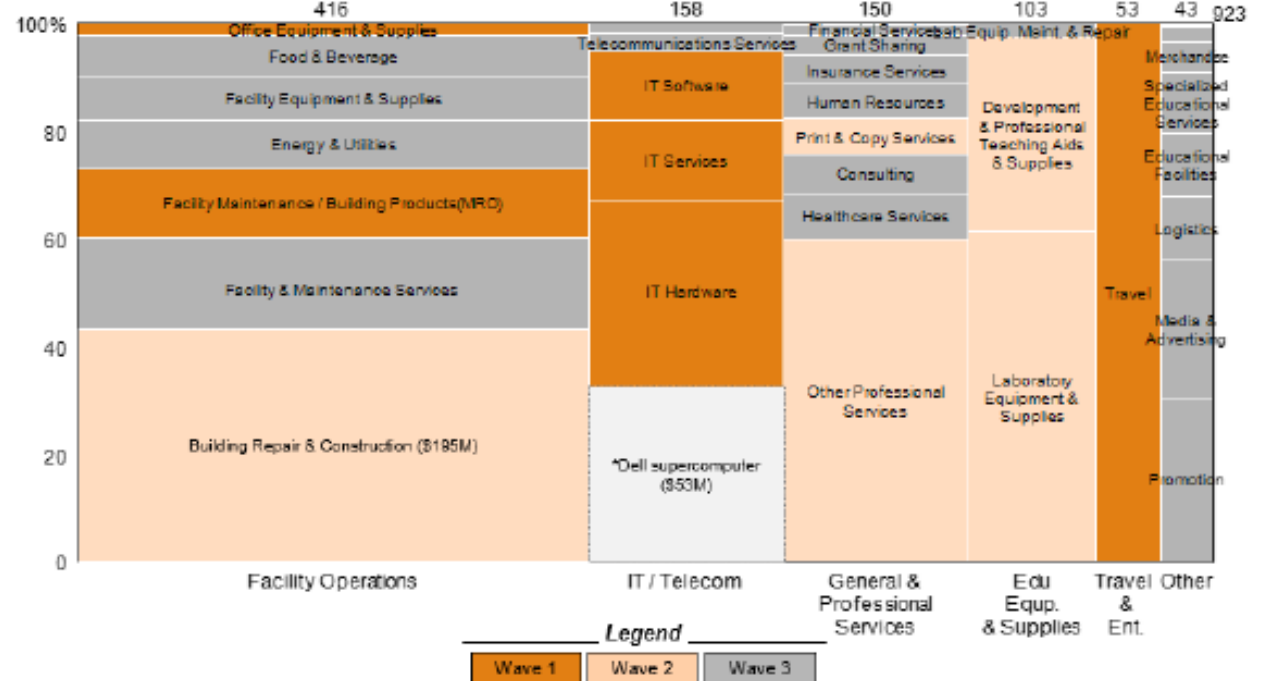
The University of Texas at Austin, PPS Spend Management Opportunities

Working team prioritized seven categories for wave 1 and five for wave 2, based on ease of implementation and saving potential

/ PRELIMINARY

Potential low-disruption & high-value categories

UT Austin FY 2019 in-scope spend (\$M)



W1 Categories	Spend	W2 Categories	Spend
1 IT Hardware - Dell supercomputer removed	\$53M	8 Building Repair & Construction	\$195M
2 Facility Maintenance / Building Products - FF&E removed	\$38M	9 Other Professional Services	\$90M
3 IT Services	\$24M	10 Lab Equipment & Supplies - gases and chemical removed	\$63M
4 IT Software - Workday removed	\$20M	11 Development & Professional Teaching Aids & Supplies	\$37M
5 Office Equipment & Supplies	\$9M	12 Print & Copy Services	10M
6 Facility & Maintenance Services - Janitorial & security services	\$8M		
7 Travel - Cost avoidance	\$53M		

Total = ~\$600M

Questions



Find more information about the UT Austin HUB office at

<https://hubsb.utexas.edu>

Contact the HUB Office

hub@austin.utexas.edu

Next Steps



Register for contracting opportunities using Bonfire

<https://utexas.bonfirehub.com/portal/?tab=openOpportunities>

Visit the HUB Vendor Portal for upcoming opportunities to engage

<https://hubsb.utexas.edu/vendor-portal>



Panel Discussion/ Q&A Session

UT Institutions Central Panel:

Eric Walls

UT Health San Antonio

Rebecca Mendez

UT Health San Antonio

Bruce Williams

UT San Antonio

Rogelio Anasagasti

UT Austin

Tiffany Dockery Gibson

UT Austin



Closing Remarks

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Executive Director, UT System HUB Office